



Dairy Sector in a Non-quota Environment

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EAAP Congress - Nantes – 27.08.2013



1. International competitiveness

2. Internal market

3. Milk Package

4. CAP 2020

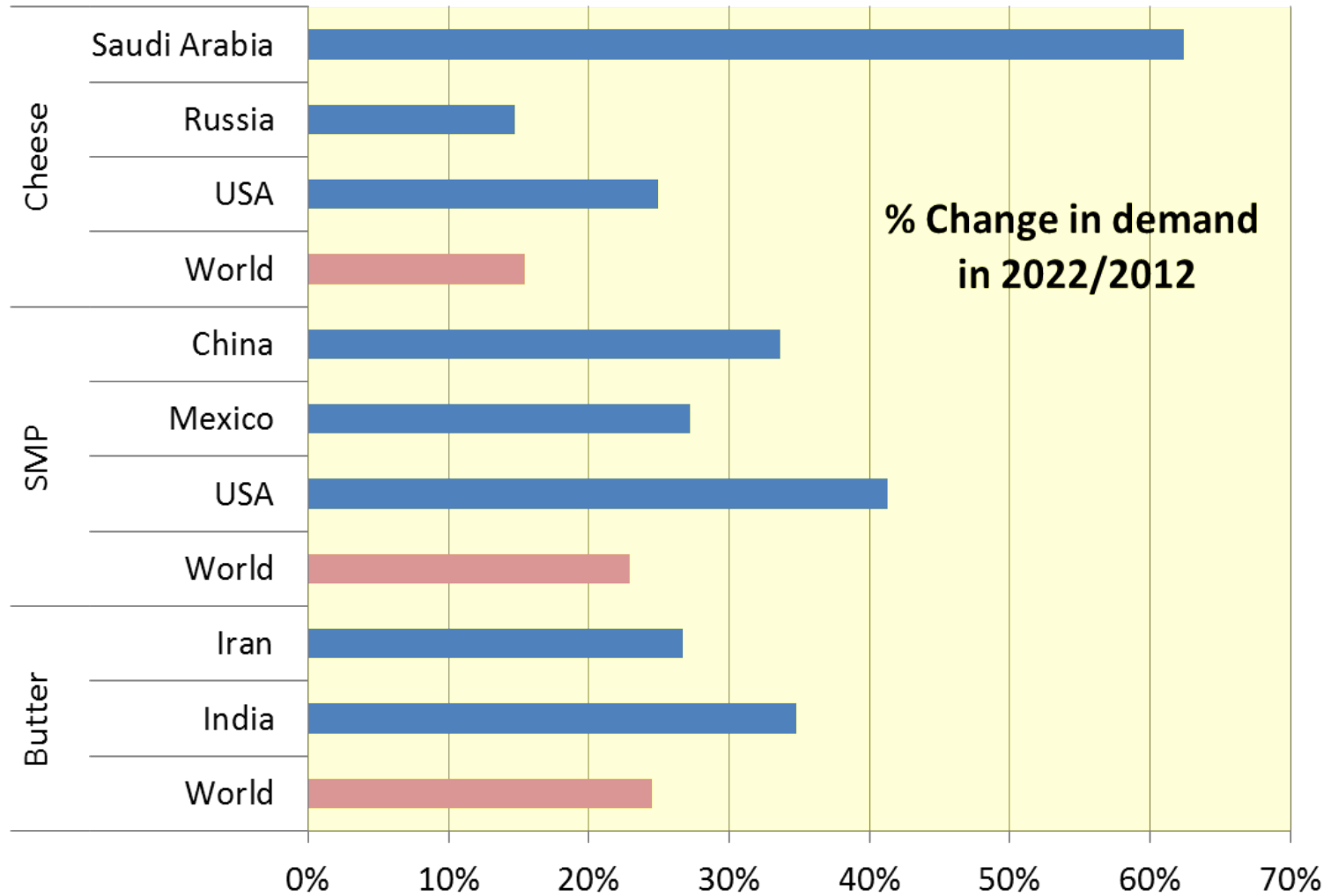
5. Milk Conference

Increasing demand:

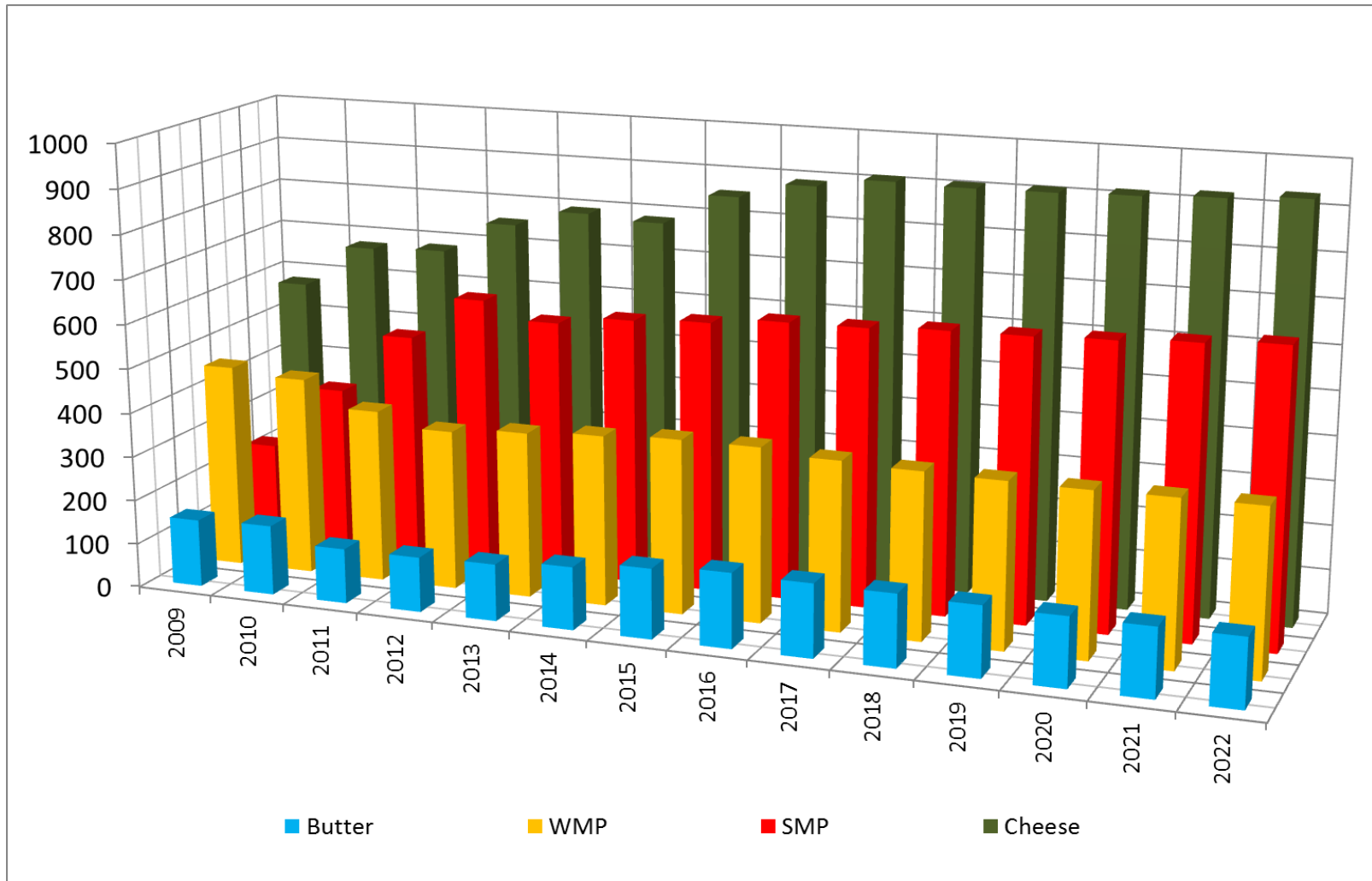
The main driver in



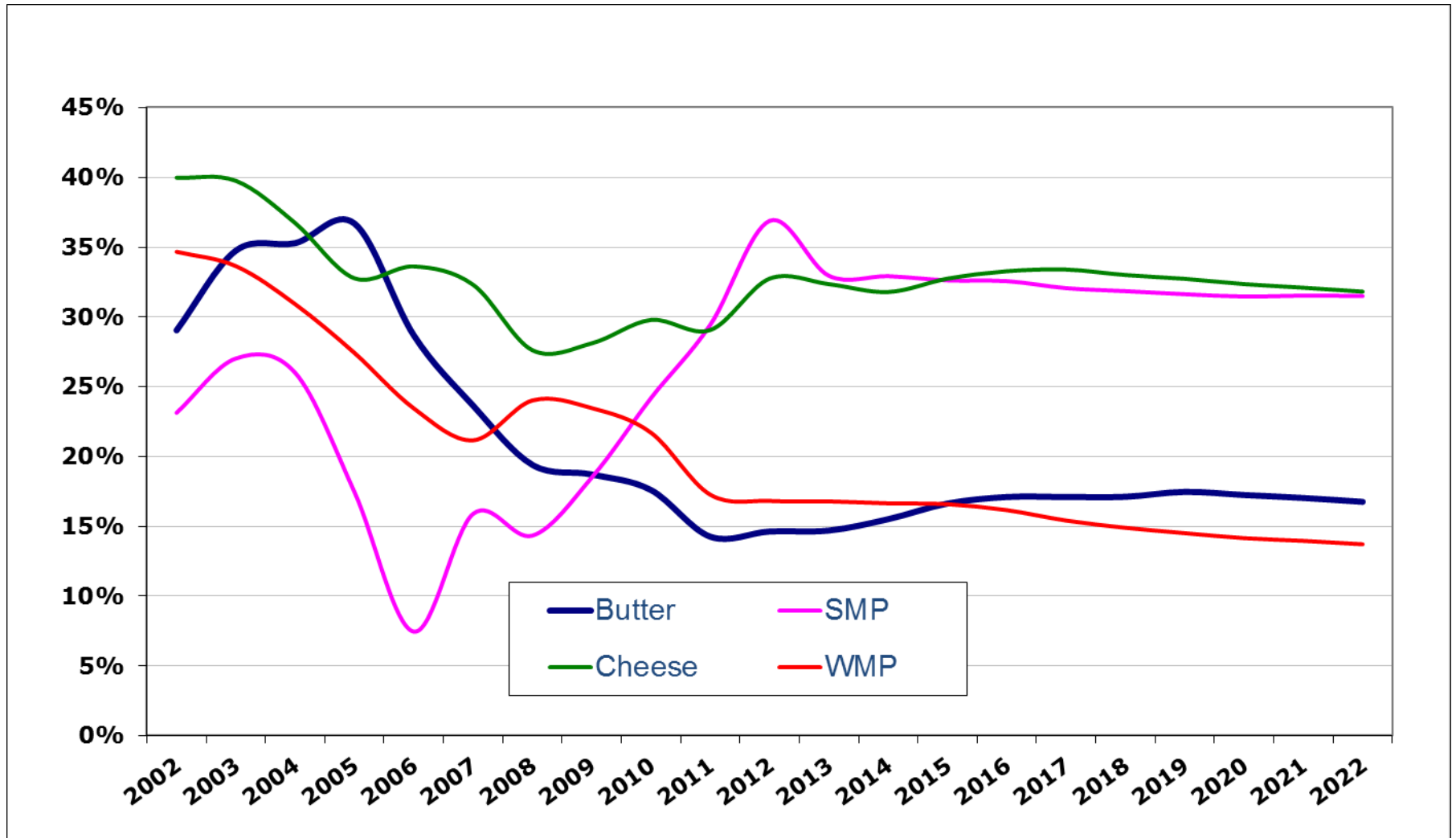
the dairy outlook



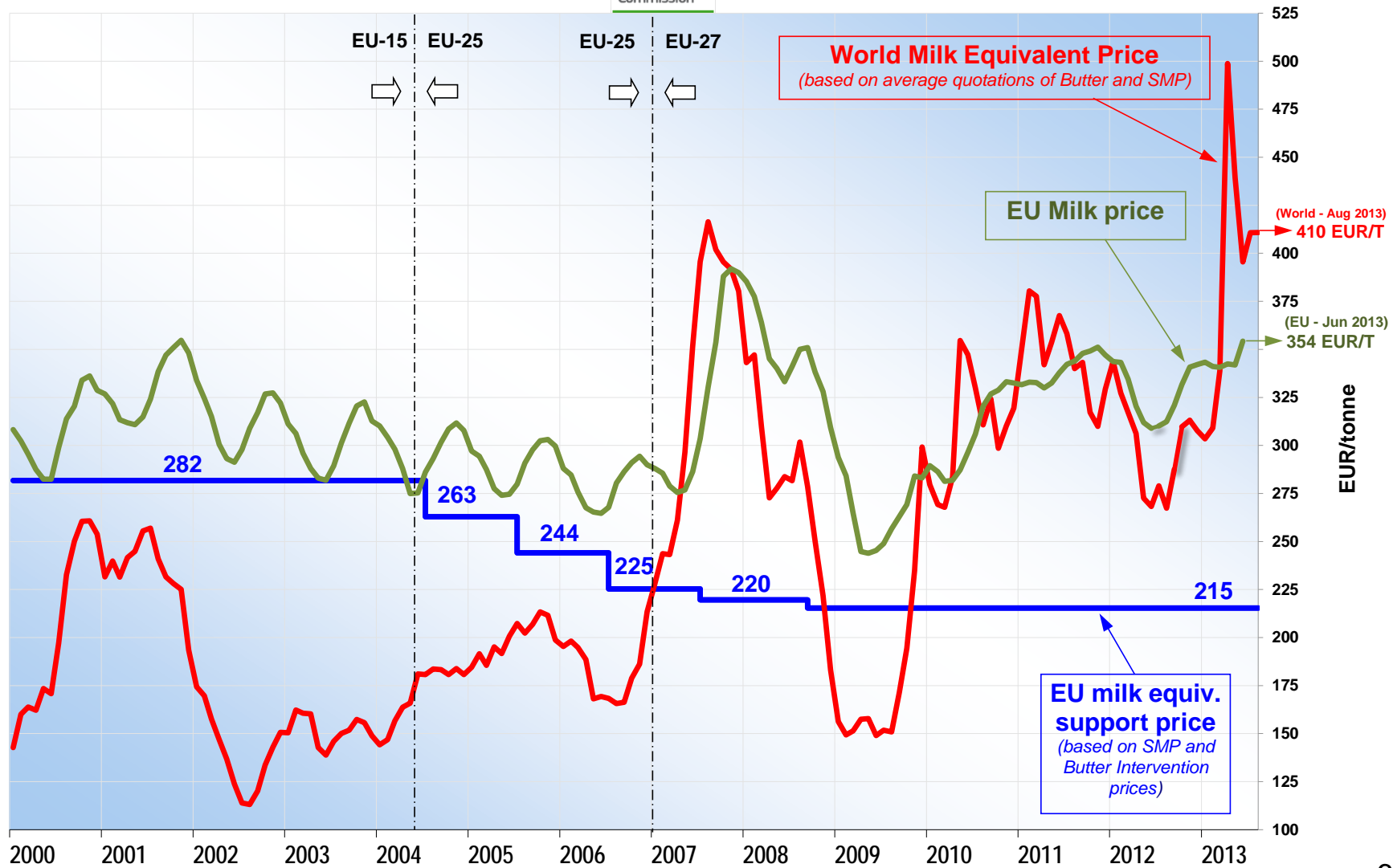
EU dairy exports (in 1 000 t)



EU world market share



EU competitiveness - Milk

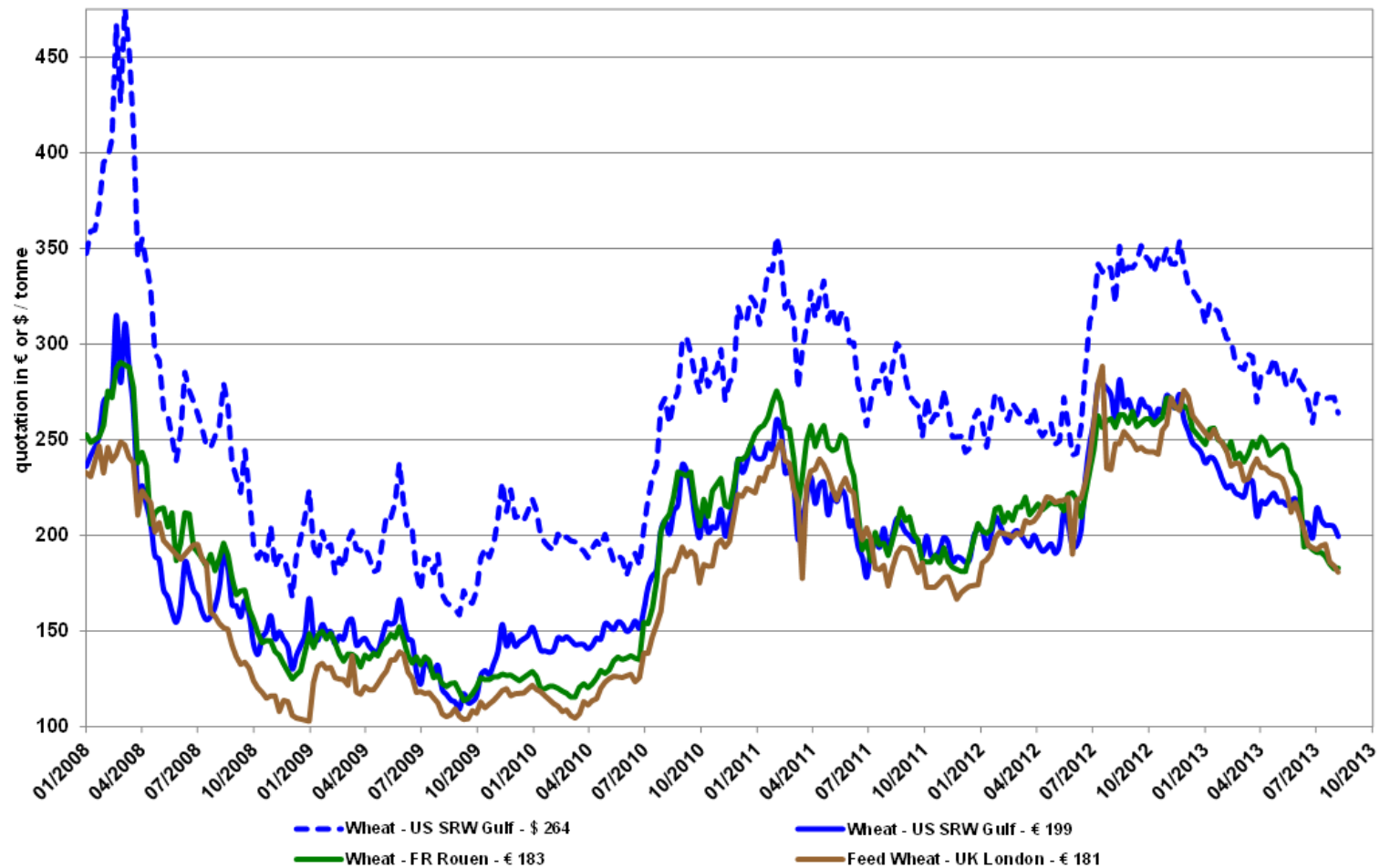


EU competitiveness

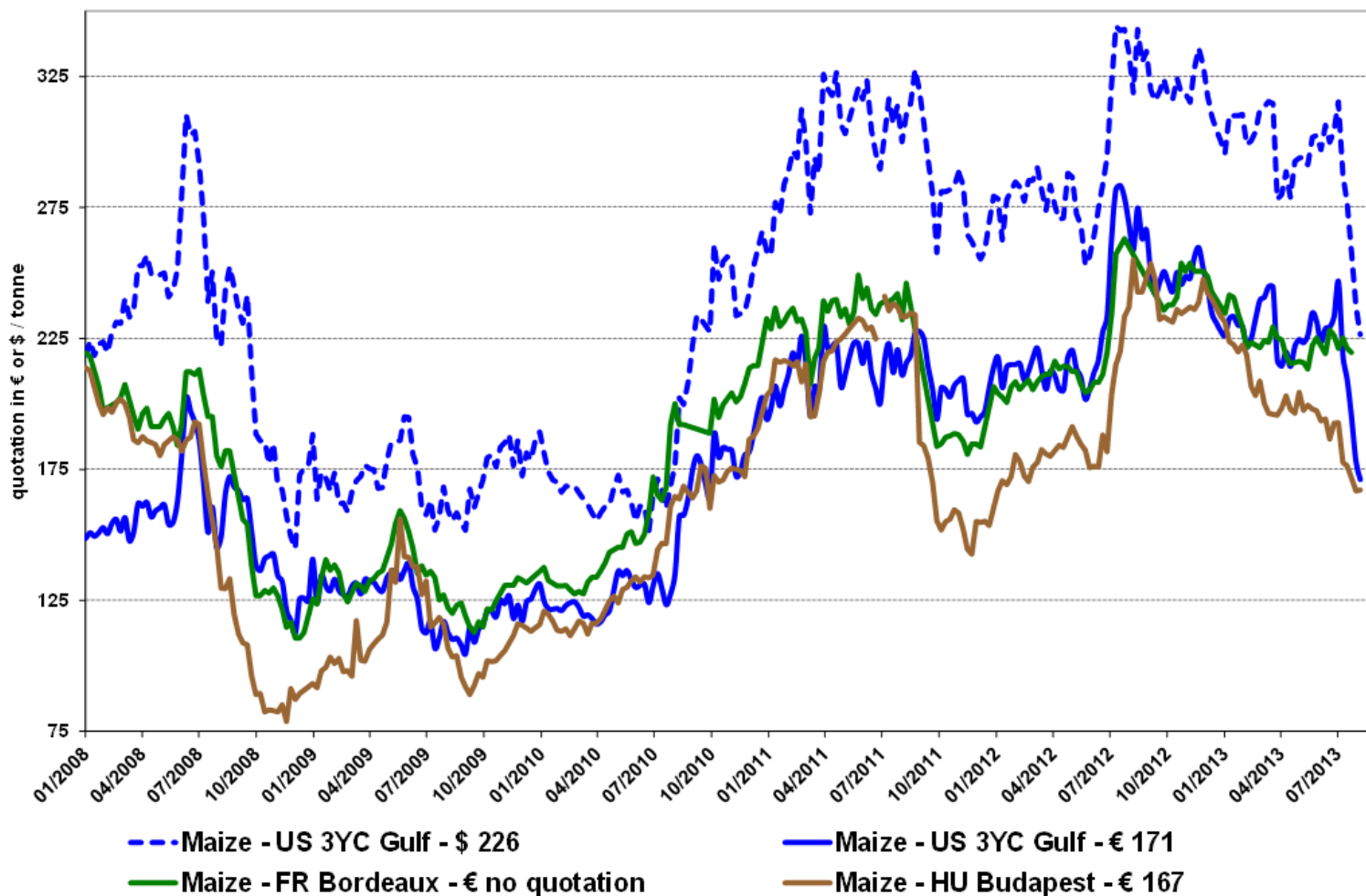
- Wheat



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EU competitiveness - Maize





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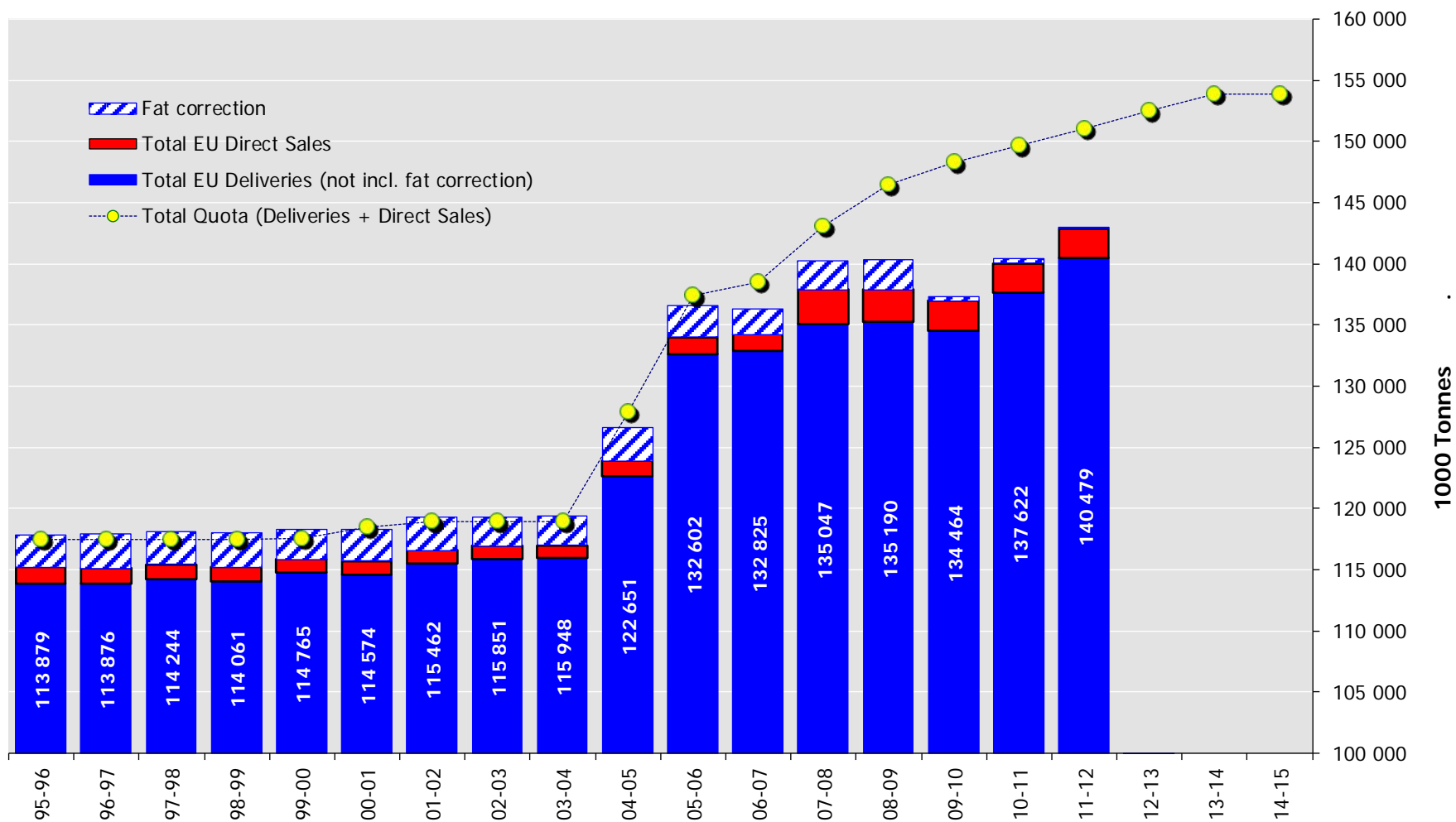
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Milk production below quota



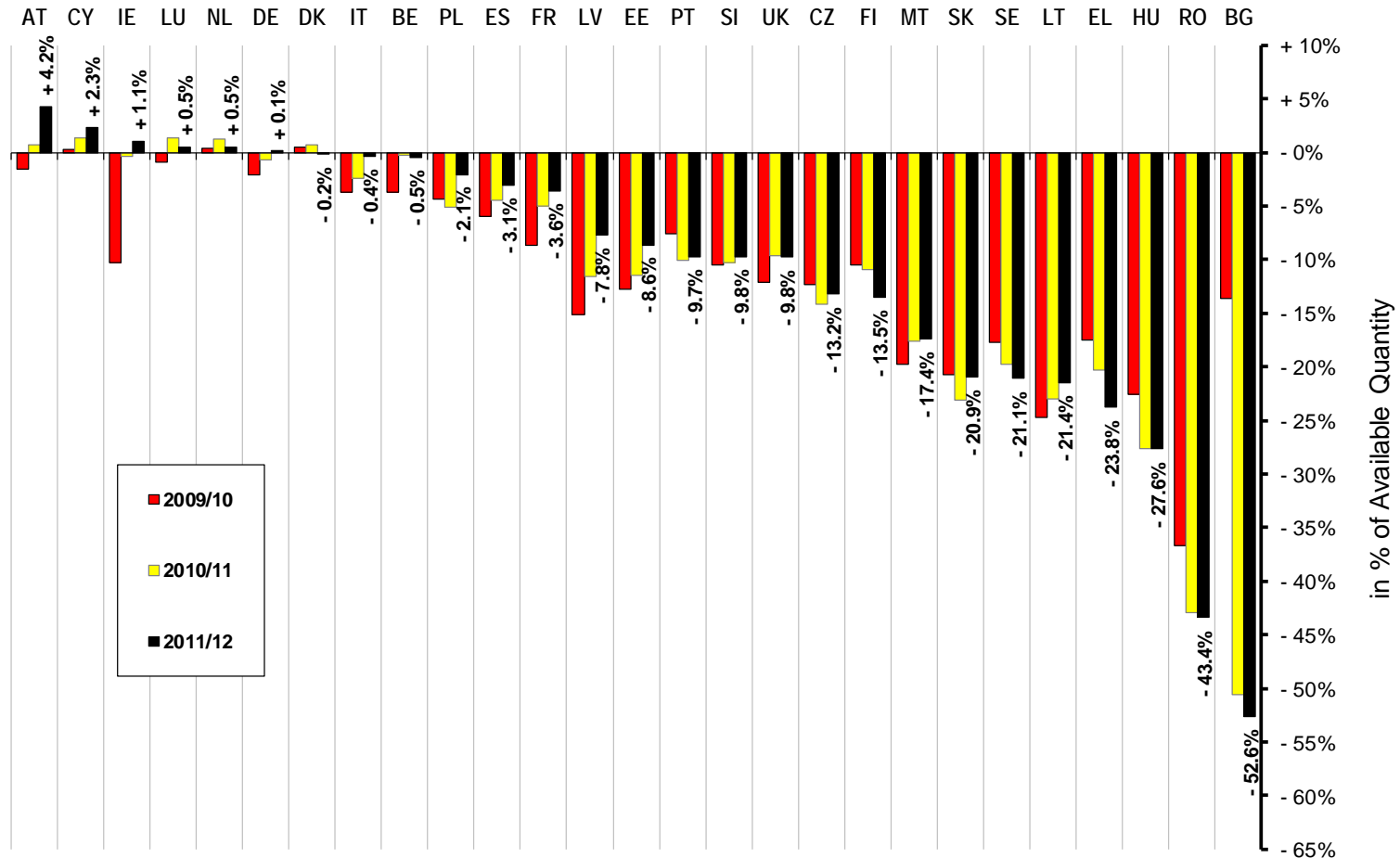
Evolution of EU Milk deliveries and Direct sales versus quota



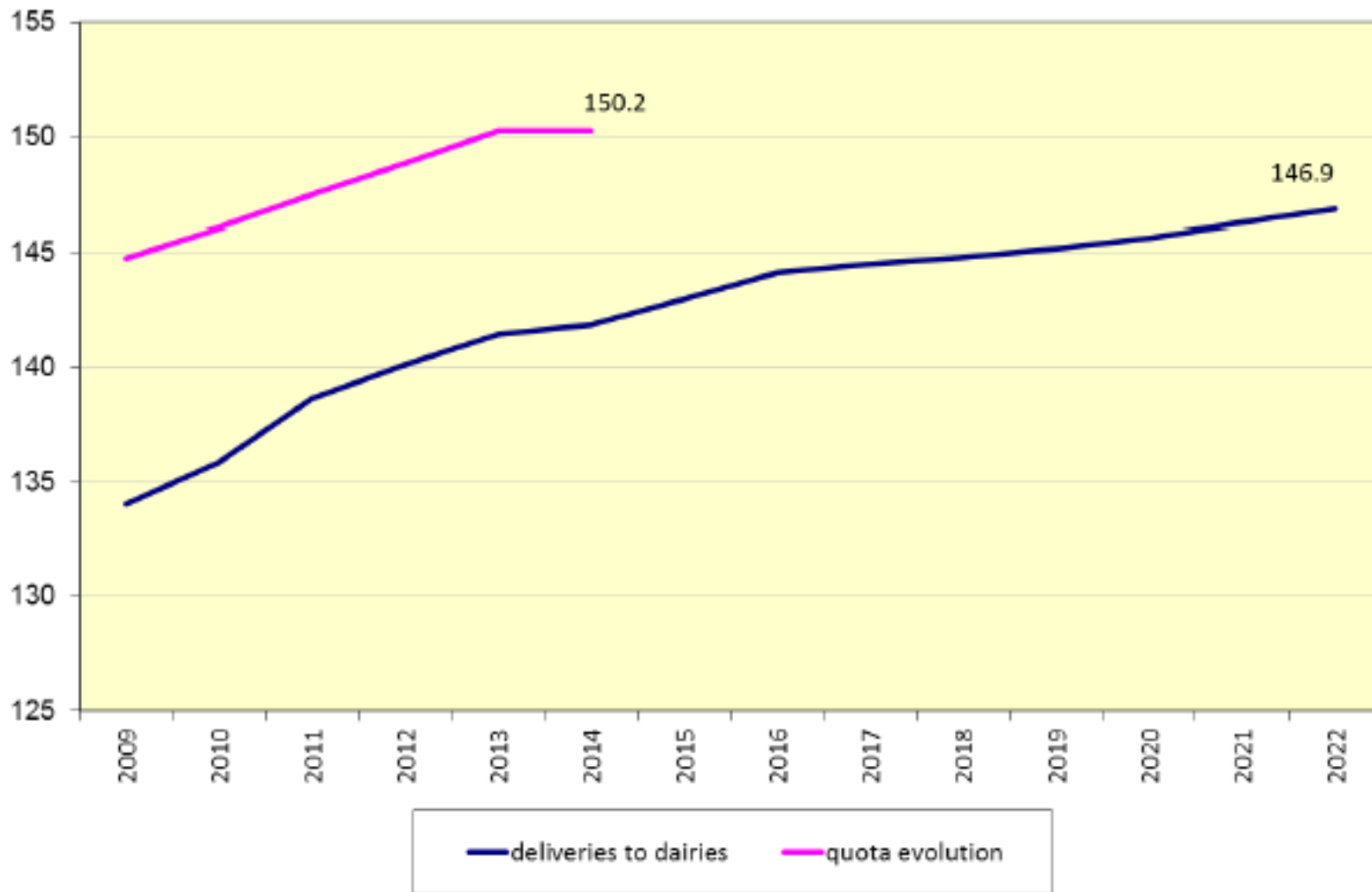
Milk production versus quota in the various MS



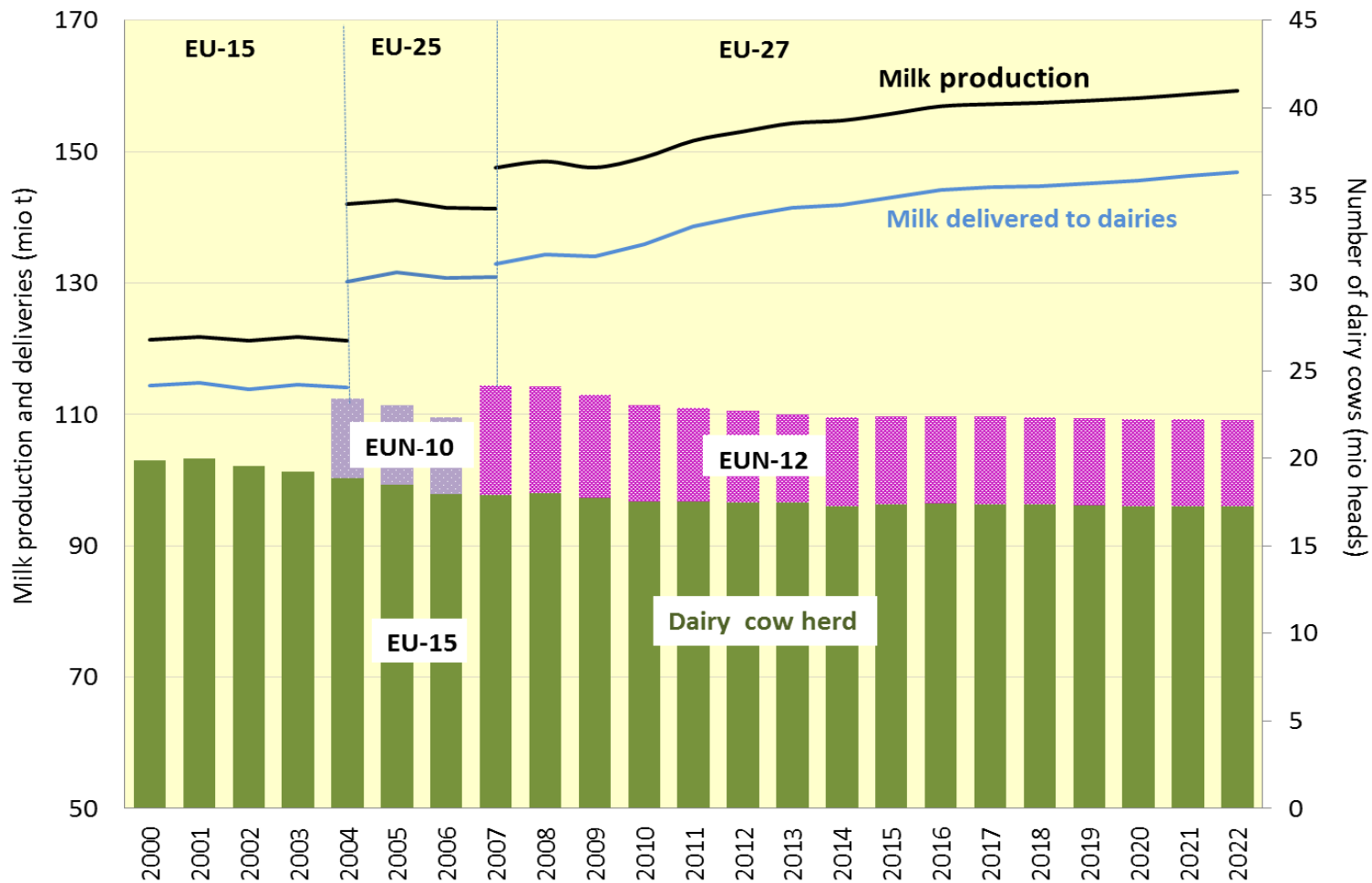
EU Deliveries Overshoot/Under use (in % of quota)



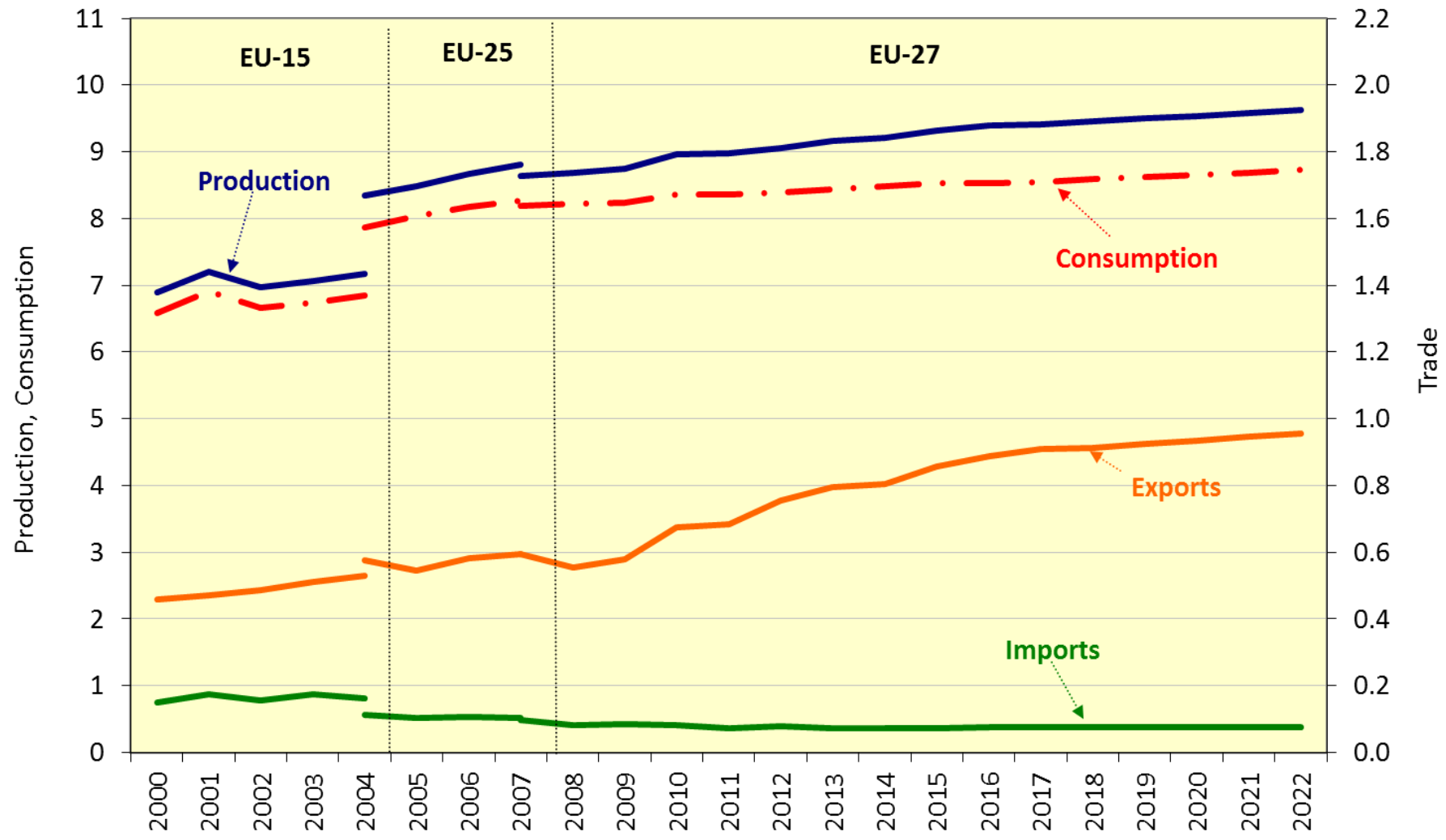
Milk production prospects versus quota



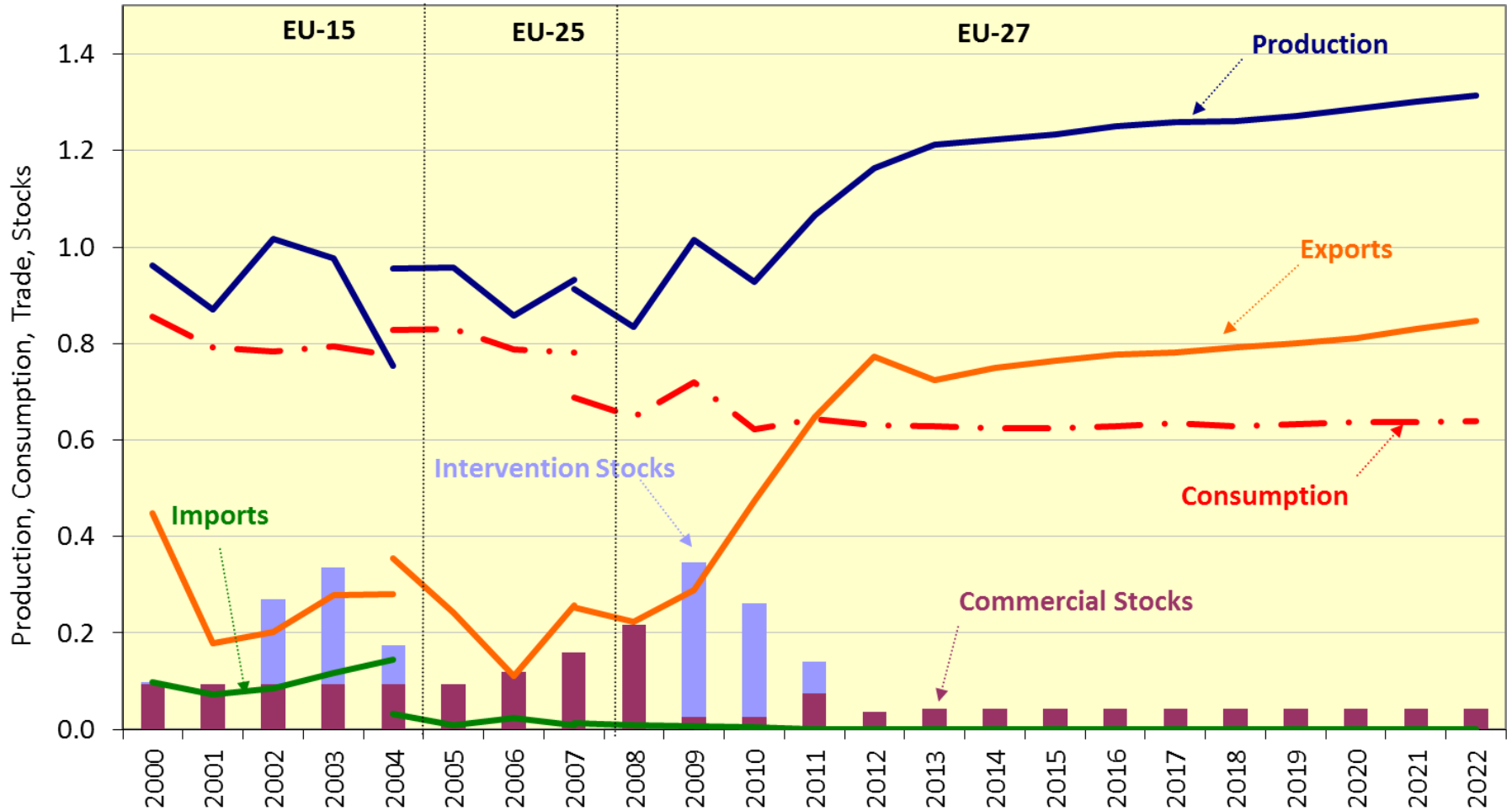
EU milk production



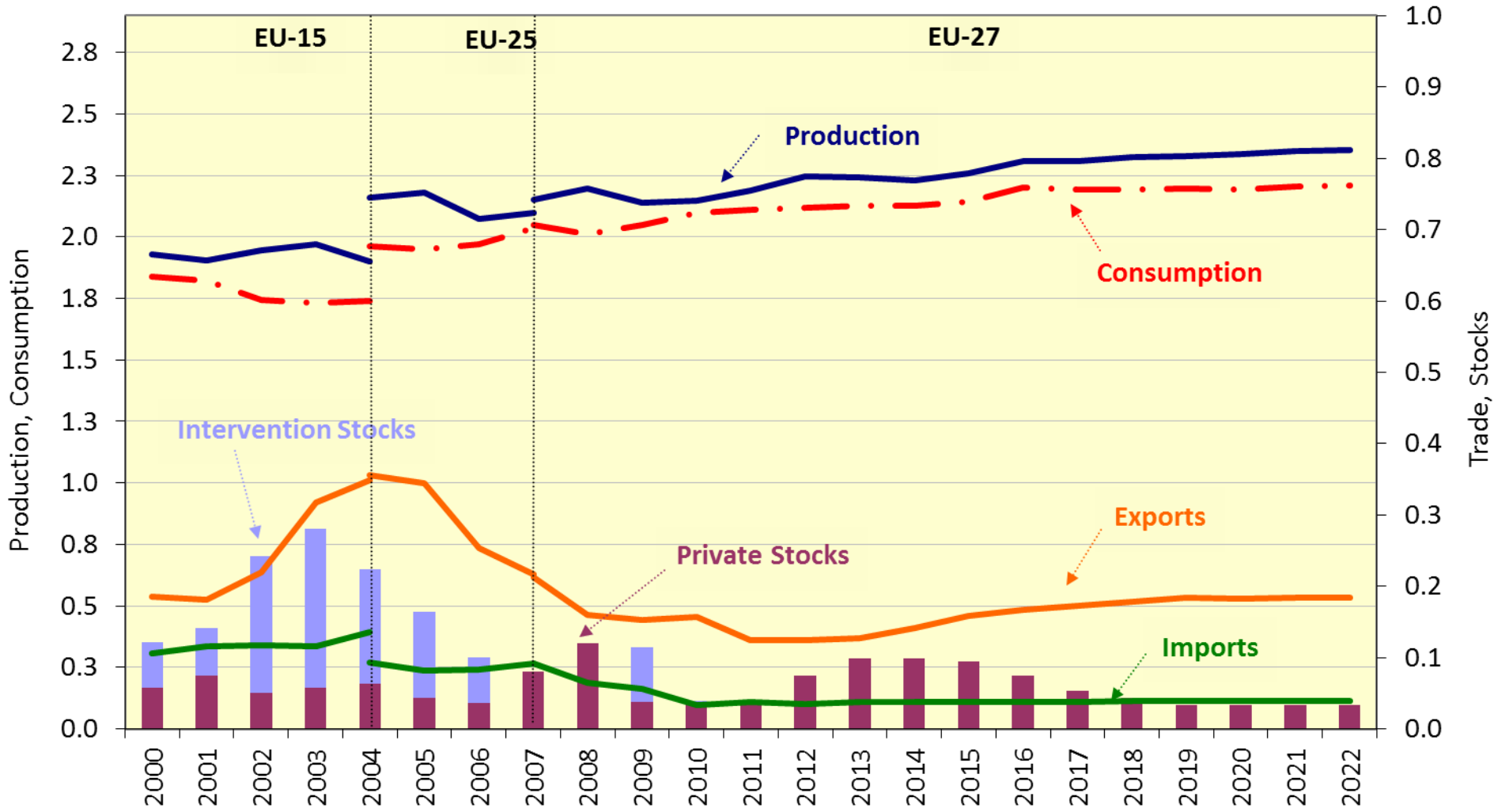
Cheese prospects



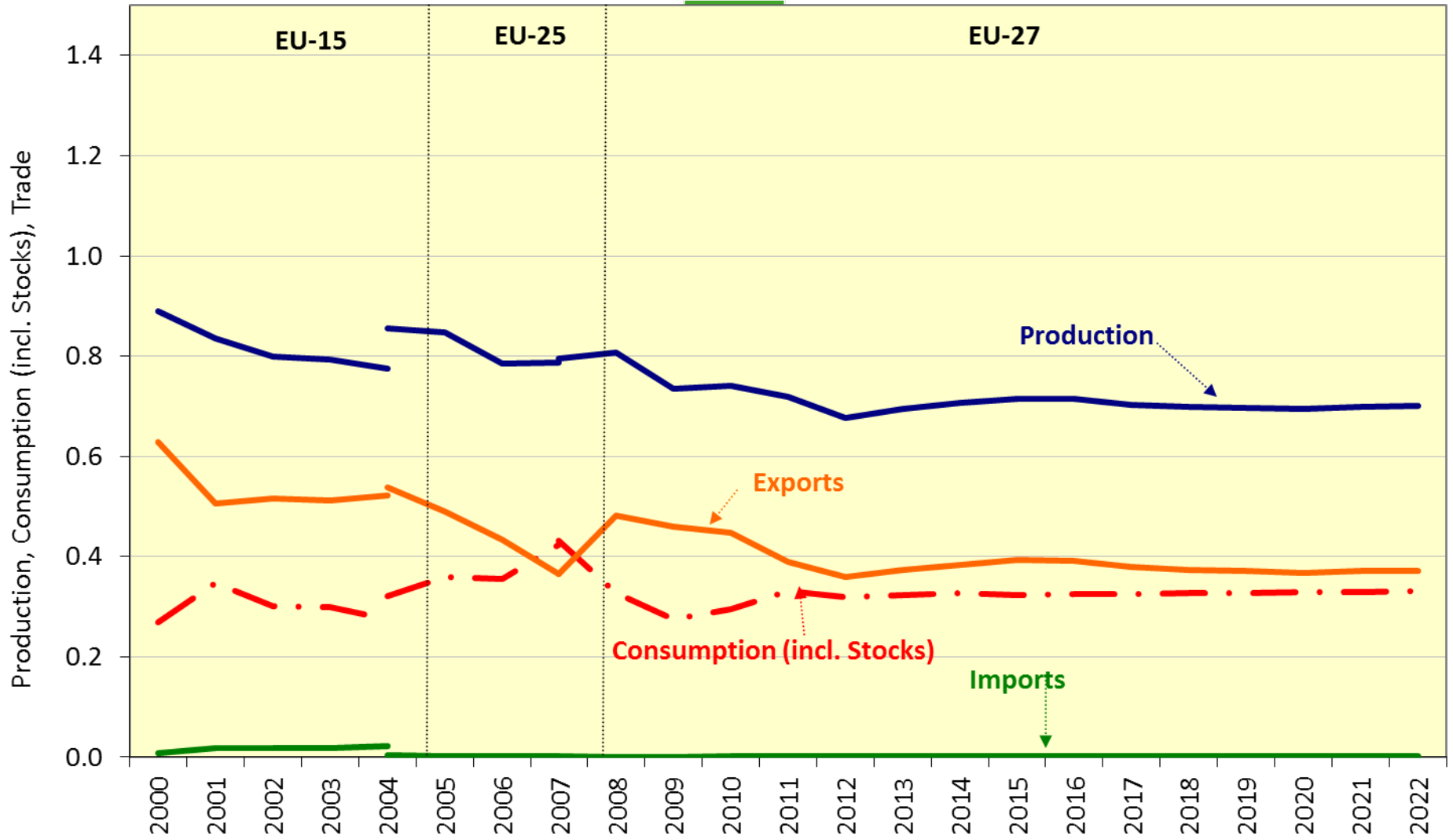
SMP prospects



Butter prospects



WMP prospects





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Applicable from 2 April/3 October 2012 till 30 June 2020

Reviews in June 2014 and December 2018

5 main aspects:

- 1. Negotiating power (up to 33 % Polish milk per PO)**
- 2. Contractual negotiations (contracts may be made compulsory by MS)**
- 3. Inter-branch organisations**
- 4. Transparency (notably through IBOs work)**
- 5. PDO/PGI cheese supply regulation**



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- 1. Milk quota expiry on 31 March 2015 confirmed**
- 2. Public intervention**
 - for butter and SMP
 - from 1 March until 31 September each year
 - up to 50 000 t for butter at a fixed price of 221.75 €/100 kg
 - up to 109 000 t for SMP at a fixed price of 169.80 €/100 kg
 - Automatic tendering if and when ceilings reached
- 3. Private storage aid possible for butter, SMP and certain PDO/PGI cheeses, if necessary**
- 4. Exceptional measures (for all main agricultural products) if severe market disturbance – e.g. POs/IBOs may be authorised to take temporary measures (market withdrawal)**
- 5. Minor unused schemes abolished (milk powder for feed and skimmed milk for casein)**
- 6. Reformed direct payments (including possibility for coupled payments) & rural development policy**



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September conference and study on milk

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1. **Opinions of 6 independent experts gathered in a study on the future of the milk sector in a quota-free environment**
2. **2 main themes**
 - **Competitiveness and market balance**
 - **Sustainability, including territorial dimension**
3. **Findings will be discussed on 24 September**
4. **Other studies will also be presented and debated**
5. **Conclusions of conference should contribute to feeding the Commission report to be submitted to the Council and EP by 30 June 2014 on the functioning of the Milk Package and on the dairy market situation**



Thank you for your attention !