

PLF: pathways to commercialisation

Rumen telemetry as an aid to managing water intake

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Introduction

- A brief history of eCow and PLF
- What we thought rumen telemetry would show
- What happened to the dream?
- How ideas evolve (water intake paper)
- What our experience leads us to.



History of rumen telemetry

- Patents aplenty in the 1990s and 2000s
 - Identification
 - Temperature
 - Movement
 - pH (proposed)
 - Pressure (penguin studies)
- Silsoe system developed from 2003
- First publication of successful bolus 2008



A history of rumen telemetry

- Companies formed
 - MAGIIX, Kahne Animal Health, Smaxtec, Well Cow
 - eCow
- Sales developed
 - Research scientists
 - Farmers and nutritionists
- Companies had to be refinanced or died
- Extra features added to boluses



Gartner hype cycle



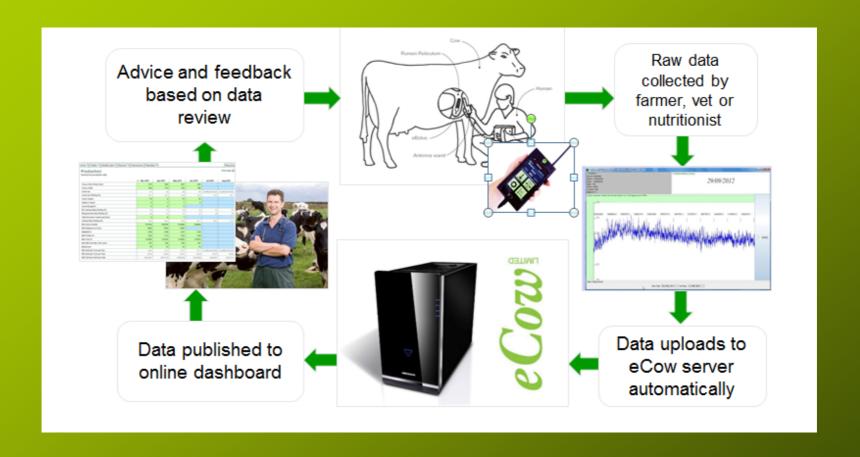


Rumen pH Bolus

- Retained in Reticulo-rumen
- Raw data (pH & T) downloaded to handset
- Handset Uploads to internet
- Bolus lasts over 100 days before sensor fails
- •Accurate +/- 0.1 pH per 30 days
- ●Used >3 per group



Rumen pH data flow



_eCow now has thousands of daily pH profiles on our server

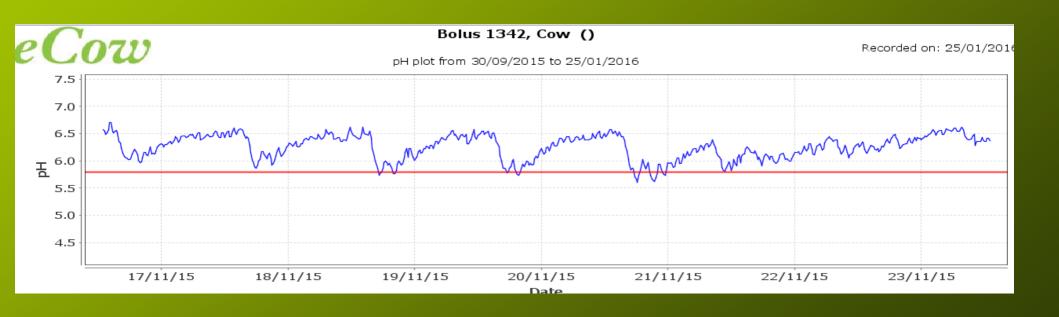


Cause of pH problems?

- Too much highly digestible energy
- Low quality silage
- Early lactation nutritional requirements
- Faulty feeding equipment
- Poorly designed routines
- Human factors

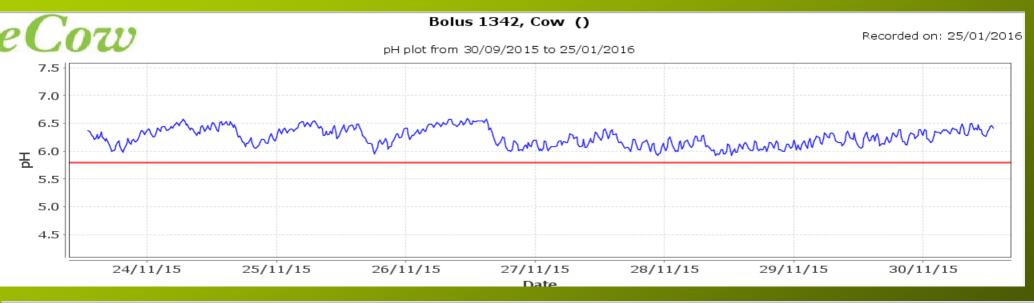


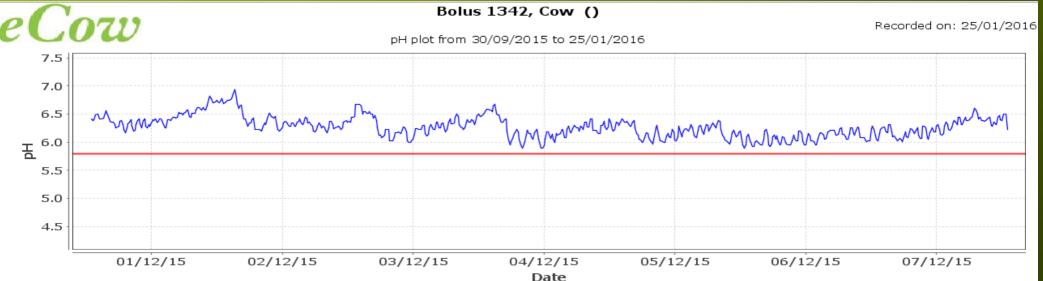
Case study: what actually happens





And the following week



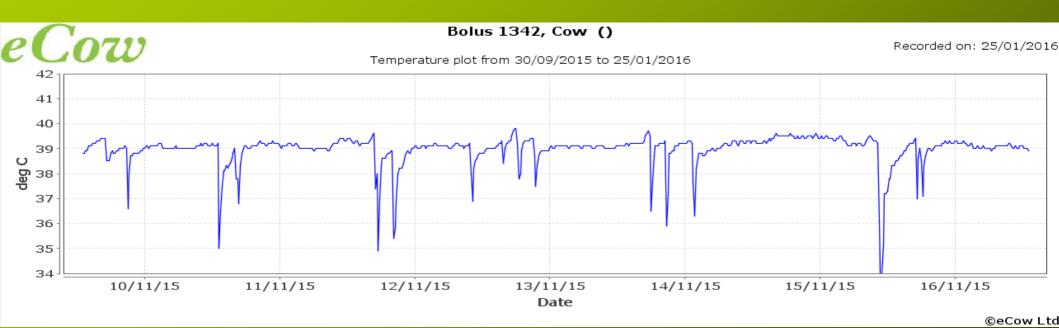




This animal was not fed on weekends



Temperature Profiles





Clinical Diagnosis: dehydration

Cause: trough was contaminated with faeces



What is rumen telemetry good for ?

- Detecting sub-acute rumen acidosis
- Replacing rumenocentesis and oro-rumen sampling
- Designing and testing new ration schemes
- Identifying heat stress
- Fixing routines



eCow future

- Develop equipment for scientists
 - NH3
 - Motility
 - NO3
- Develop systems to help vets diagnose problems
- Focus on the next big problems
 - <u>www.virtualvet.eu</u> tracking antimicrobials
 - www.milkalyser.com improving fertility monitoring



Summary

- Commercialising PLF requires persistence
- Problems on farms are not theoretical
- Dairy cows are not being pushed to their limits
- Focus on the decision the farmer can make

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