

# Closing the gap between research and extension: mathematical tools for sustainable dairy farming

ANDREAS D. SOTERIADES<sup>1</sup>, K. ROWLAND<sup>2</sup>, D.J. ROBERTS<sup>3</sup> and A.W. STOTT<sup>4</sup>

- <sup>1</sup> Bangor University, <u>a.d.soteriades@bangor.ac.uk</u>
- <sup>2</sup> Kingshay Farming & Conservation Ltd., Somerset
- <sup>3</sup> Scotland's Rural College, Dumfries
- <sup>4</sup> Scotland's Rural College, Edinburgh



### The challenge

To harness the increasing volume of farm data that farm advisors are currently sourcing, in order to obtain invaluable insights into ways of improving farm economic and environmental performance, and to translate these insights into practice



### The common approach: benchmarking

How does my performance compare to that of my neighbours?

Key Performance Indicators (e.g. efficiency ratios)

Top, Medium and Bottom tiers (e.g. 'Top-10%' dairy farms)

Farm management classes (e.g. 'Cows at grass' v 'High-output cows')



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Diagnostic data and trends: am I on the right track?



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Dairy Manager (Kingshay)

Milkbench+ (AHDB Dairy)

FBS Benchmarking (Farm Business Survey)

SI Benchmarking Tool (SIP Platform)

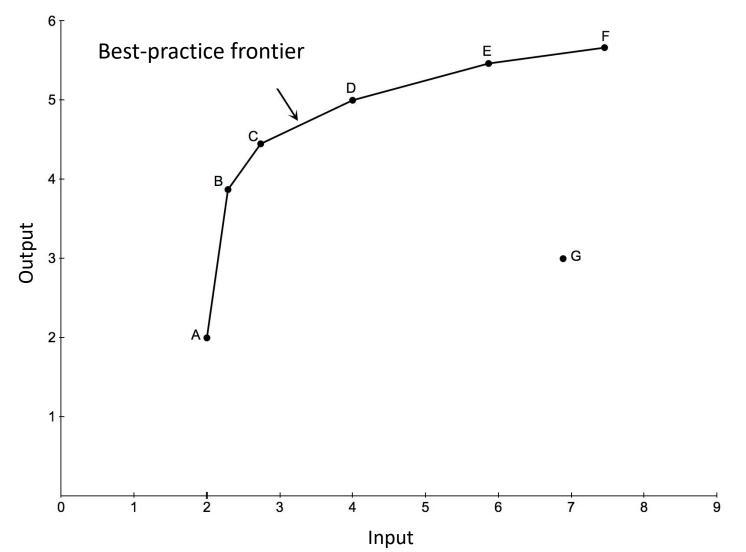




Numerous interrelated multifactorial processes & KPIs Public good dimensions

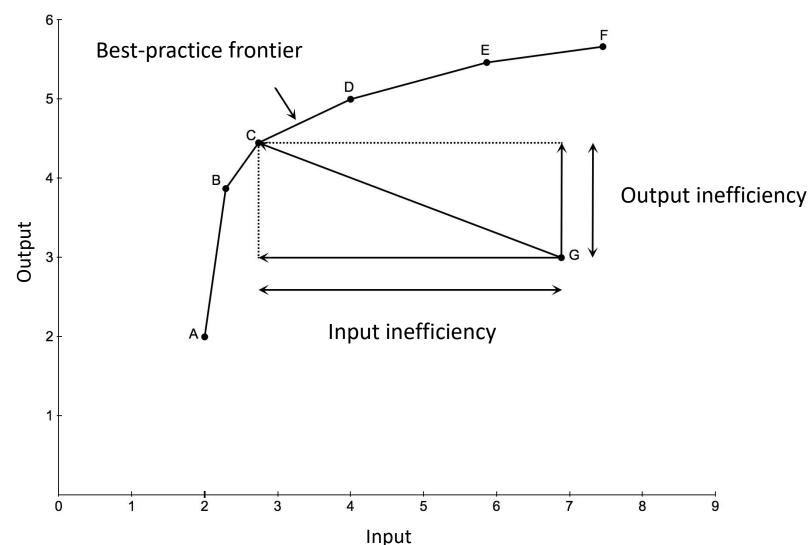
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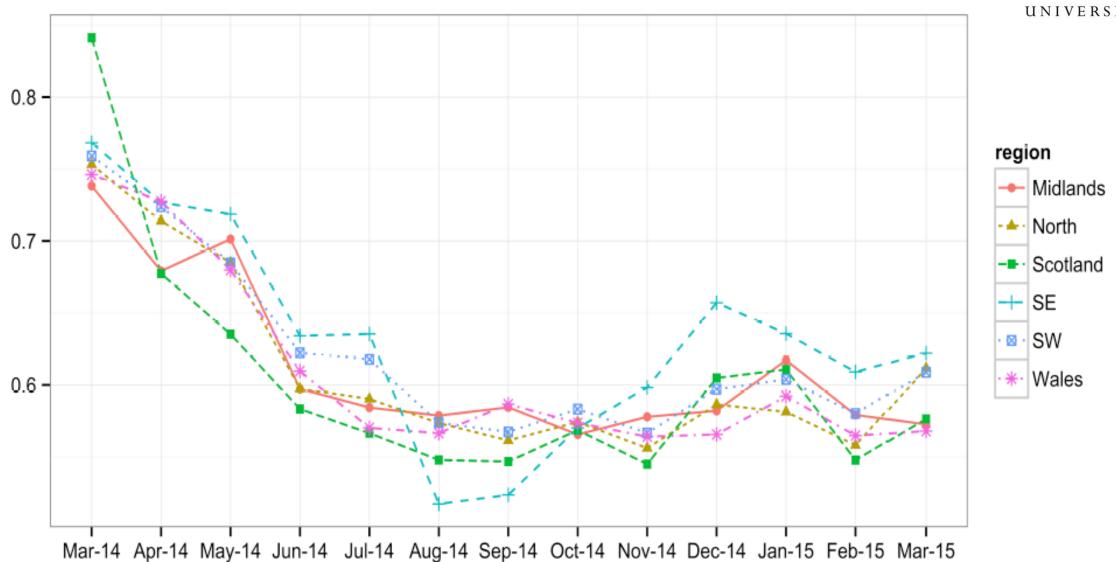


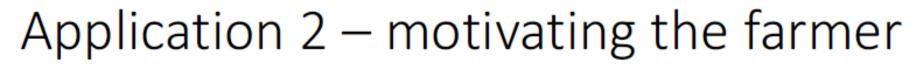
- Kingshay Farming & Conservation Ltd.: 675 UK dairy farms from 2014–2015.
- Six DEA inputs: cows in herd (numbers); forage area (ha); replacements (numbers); purchased feed (kg dry matter); somatic cell count (SCC; '000s/mL); and bacterial count (BC; '000s/mL).
- Three DEA outputs: milk yield (L); butterfat yield (kg); and protein yield (kg).

<sup>\*</sup> Soteriades et al. (2018). International Journal of Agricultural Management 7(1):16–29

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### Application 1 – temporal trends







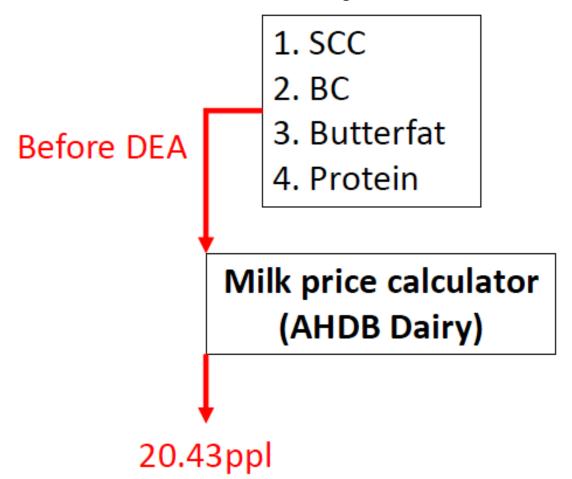
### Dairy farm 'X'

- 1. SCC
- 2. BC
- 3. Butterfat
- 4. Protein



### Application 2 – motivating the farmer

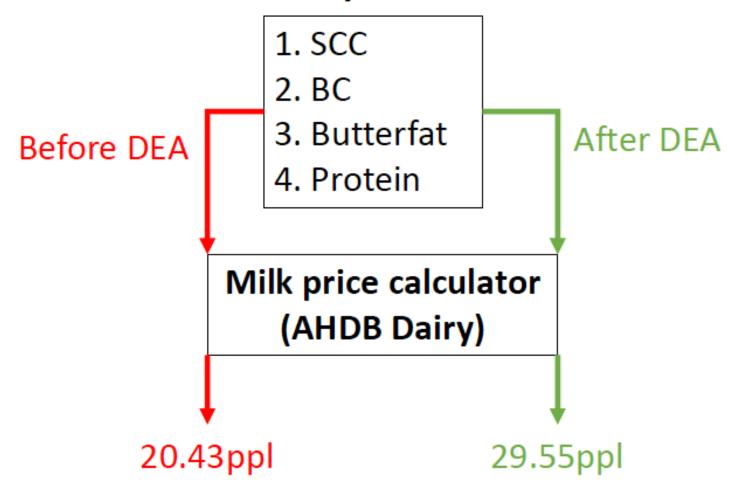
### Dairy farm 'X'





### Application 2 – motivating the farmer

### Dairy farm 'X'







Soteriades AD, Rowland K, Roberts DJ & Stott AW (2018). Identifying and prioritizing opportunities for improving efficiency on the farm: holistic metrics and benchmarking with Data Envelopment Analysis. *International Journal of Agricultural Management* 7(1):16–29

Soteriades AD (2018). The power of analytics in farm sustainability. SCI Agrisciences Group [Online] <a href="https://www.soci.org/news/general-news/the-power-of-analytics-in-farm-sustainability">https://www.soci.org/news/general-news/the-power-of-analytics-in-farm-sustainability</a>

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