

# New York dairy farms and their whole-farm nitrogen and phosphorus balances and greenhouse gas footprints

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# Outline

## 1. Introduction

- Overview of the New York dairy industry

## 2. Objectives

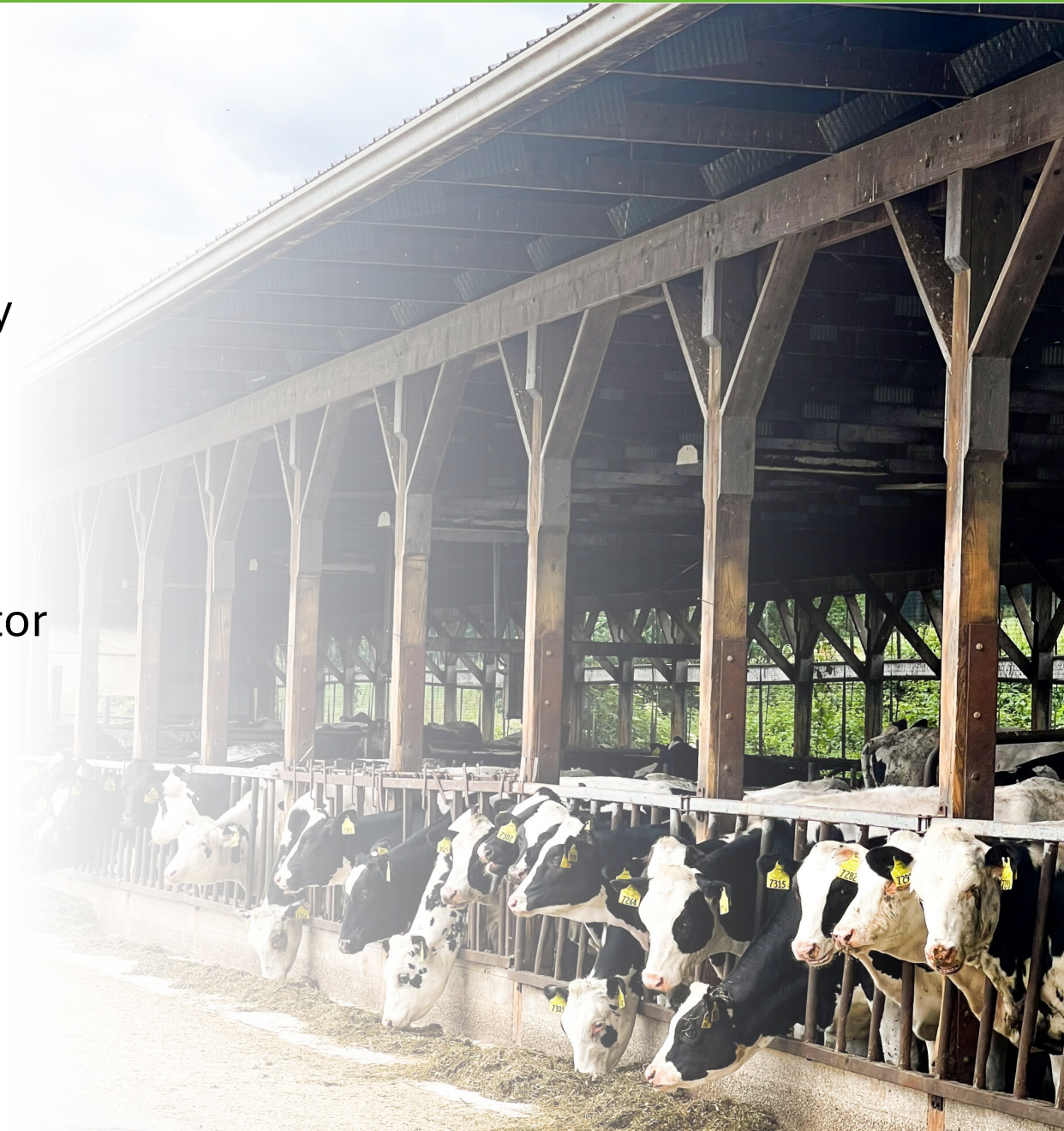
## 3. Materials and methods

- Case study farm characteristics
- Cornell nutrient mass balance calculator
- Cool Farm Tool®

## 4. Results

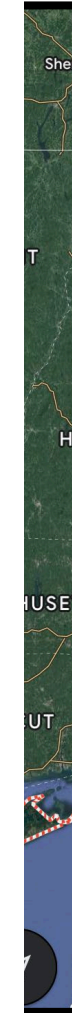
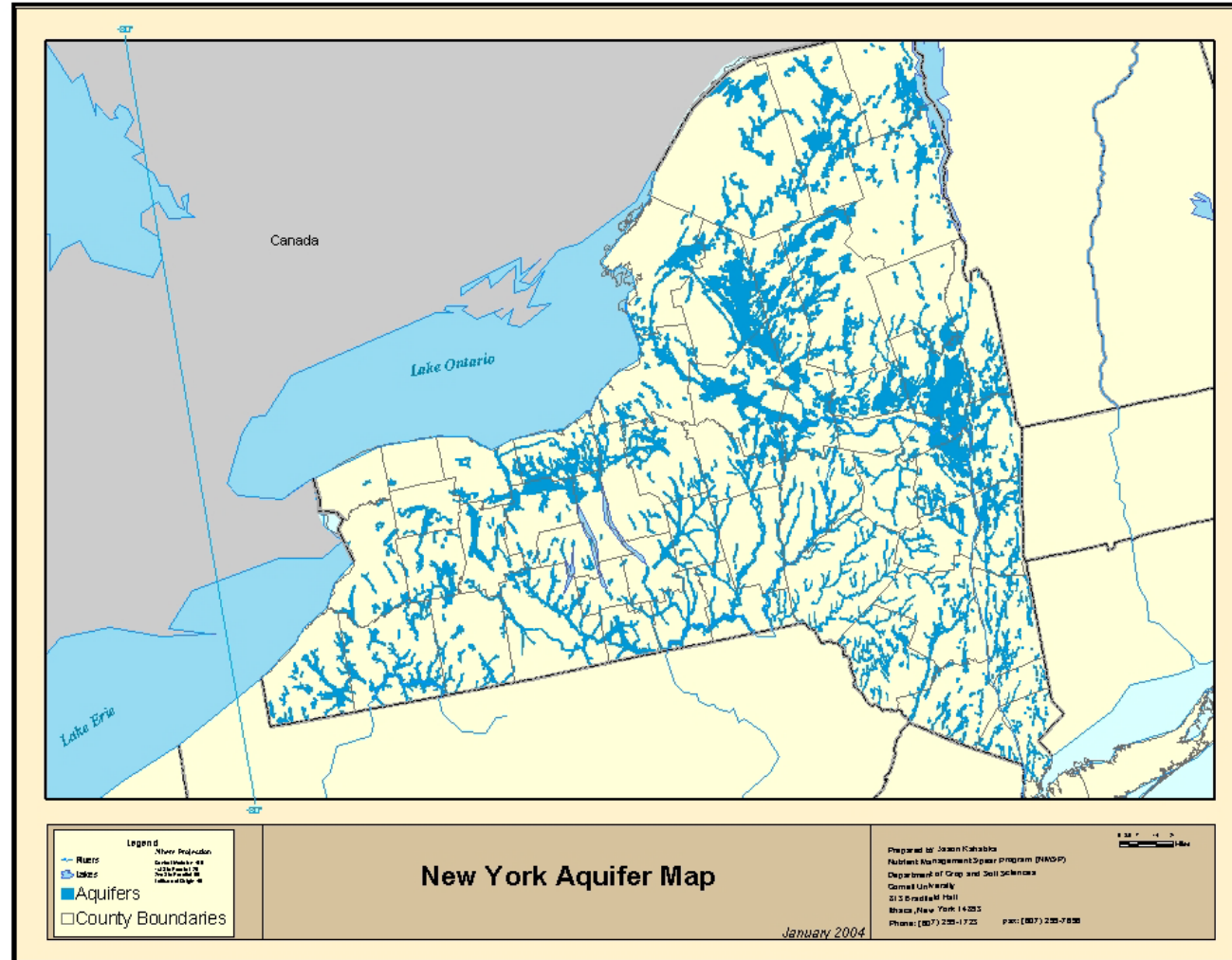
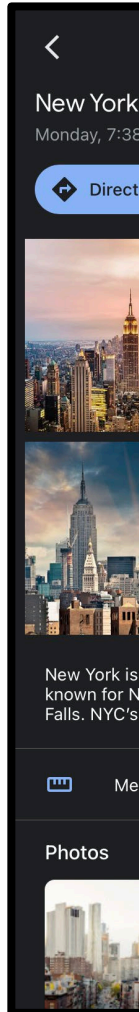
- Nitrogen and phosphorus balances
- Greenhouse gas footprint

## 5. Key take-aways





# Introduction: New York agriculture



2.8 million hectares  
of agricultural land



Integrated crop-  
livestock system

# Introduction: New York dairy

## New York dairy industry in 2022

- 5<sup>th</sup> for milk production in the US
- 3,600 dairy farms
- 630 000 milk cows (6.7% of US total)
- 7.3 million Mg milk (7.1% of US total)
- > \$3.5 billion

## Comparison to 1997

↓ 70%

↓ 10%

↑ >50%

Consolidation of smaller, less productive farms to **improve efficiency**:

- More milk from fewer cows and resources
- **But** concern over the environmental impact

Source: USDA National Agricultural Statistics Service

# Introduction



| INDUSTRY-WIDE GOALS BY 2050                                                       |                                                                                     |                                                                                     |
|-----------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
|  |  |  |
| Achieve greenhouse gas neutrality                                                 | Optimize water use while maximizing recycling                                       | Improve water quality by optimizing utilization of manure and nutrients             |

**Expected 20% ↑ milk demand in New York**

No New York or US studies on greenhouse gas emissions of large, commercial dairy farms using **actual farm data**

*Source: US Dairy*



How do farms currently perform?

What progress have they already made?

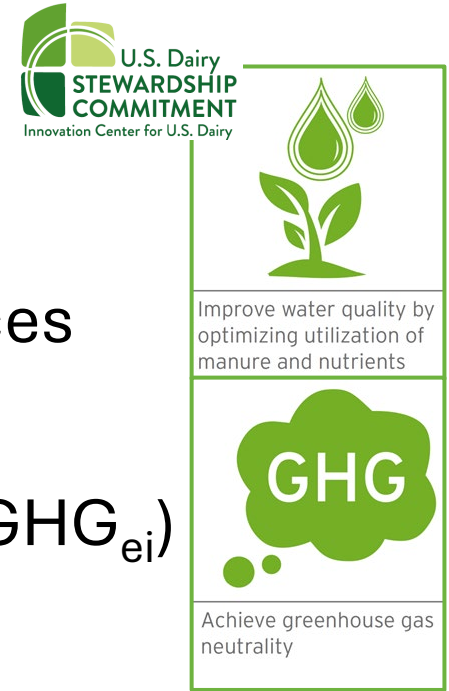
How achievable are these goals?

How can farms make progress towards them?

# Objectives

1. Calculate whole-farm nitrogen (N) and phosphorus (P) balances
2. Estimate total farm-gate greenhouse gas emission intensity ( $\text{GHG}_{\text{ei}}$ )
3. Identify any common key performance indicators (KPIs)

First New York and US study to calculate whole-farm footprints for N, P and GHGs using actual farm data.



# Materials and methods

Total milk production = 870 000 Mg  
12% of total NY milk production in 2022

- 36 large (> 300 mature cows) **commercial** dairy farms
- Located in **all regions** of New York selling to four different co-ops
- Predominantly **Holstein** cows in all herds
- Average herd size = **2 100 milk cows** (range = 345 – 6 350)
- Average animal density = **3.16 AU ha<sup>-1</sup>** (range = 1.76 – 4.85)
- Average annual milk yield = **12 700 kg FPCM cow<sup>-1</sup>** (range = 11 400 – 13 900)
- Average homegrown feed = **64%** of total feed DM (range = 49-84%)
- Average crude protein content of feed = **15.6%** (range = 12.8 – 17.2)
- Average phosphorus content of feed = **0.36%** (range = 0.29 – 0.71)
- Average herd feed consumption intensity = **0.67 kg DM kg FPCM<sup>-1</sup>** (range = 0.55 – 0.80)

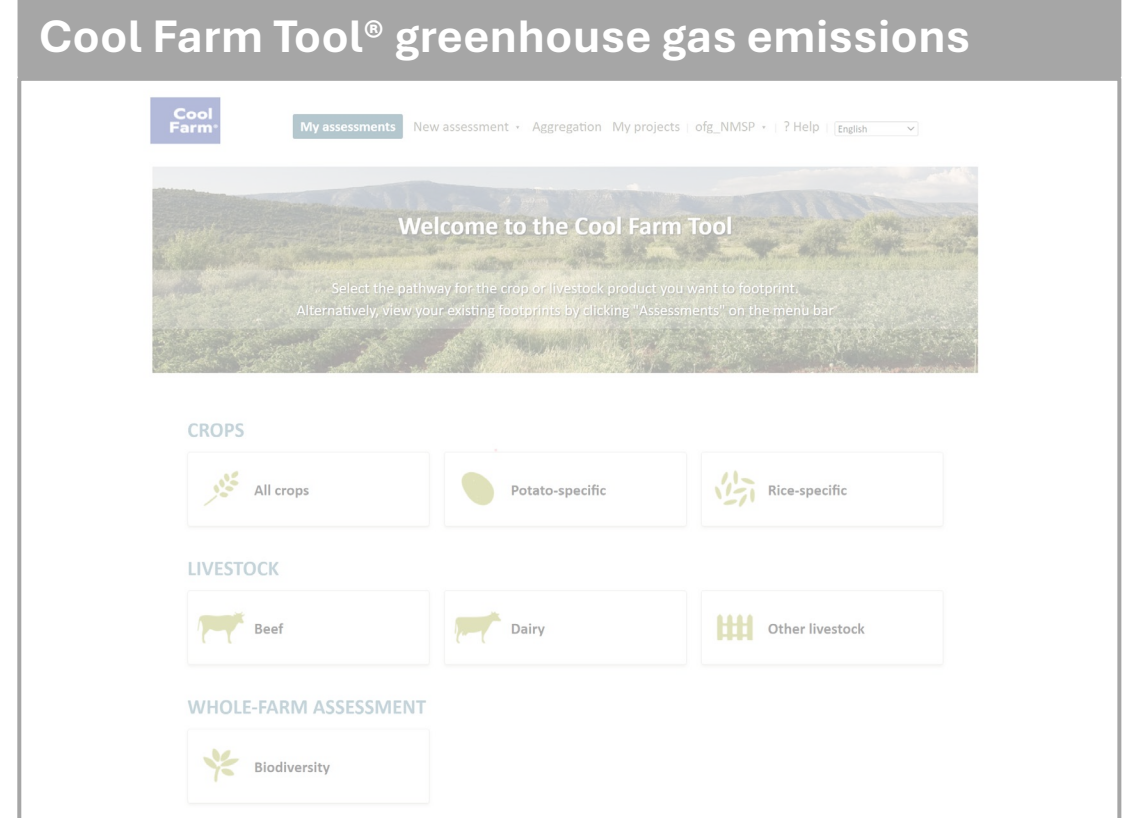
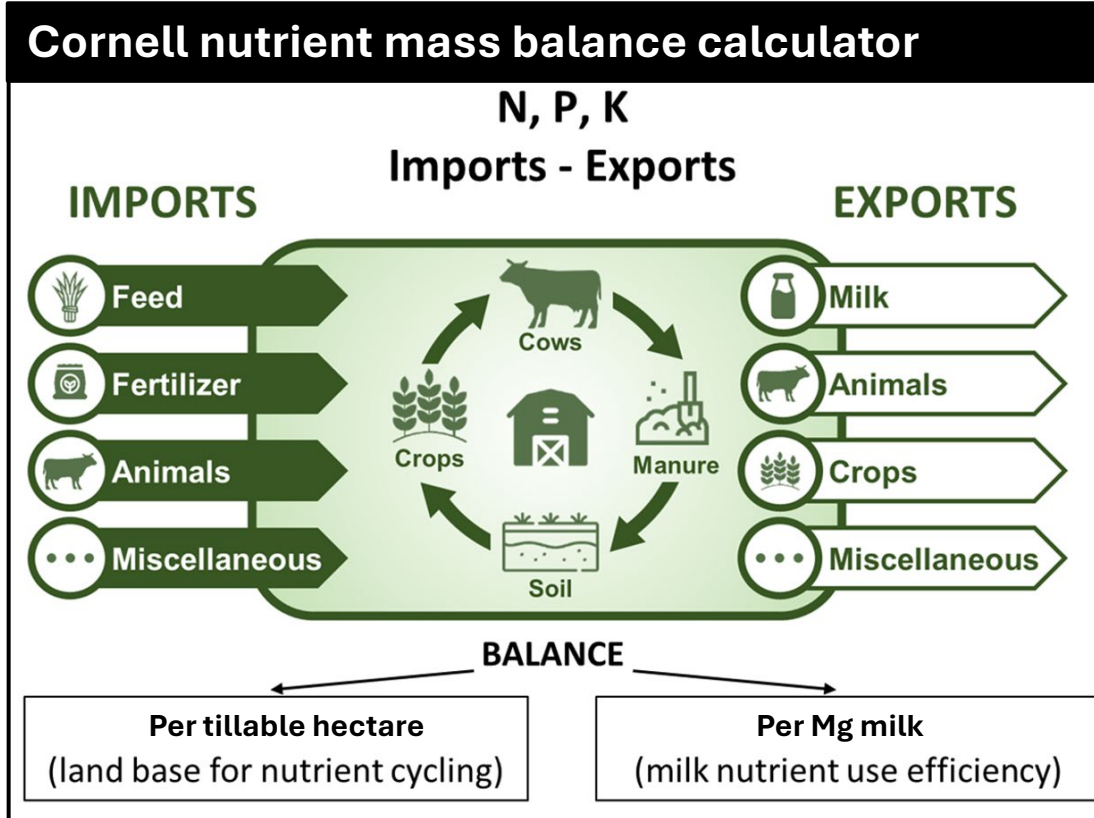
# Materials and methods

- Predominant manure systems:
  - Open liquid storage = **25 farms, 51%** of milk
  - Anaerobic digesters = **8 farms, 41%** of milk
  - Solid liquid separation (SLS) with cover and flare = **3 farms, 8%** of milk produced
- Crop rotation
  - Typically **4 – 5 year corn and alfalfa/grass** rotation
  - Double cropping of rye or triticale: **7 farms**
  - Cover cropping: **47%** of corn acres (range = 0 – 100%)
  - Acres in continuous reduced till = **21 farms, 52%** of total acres



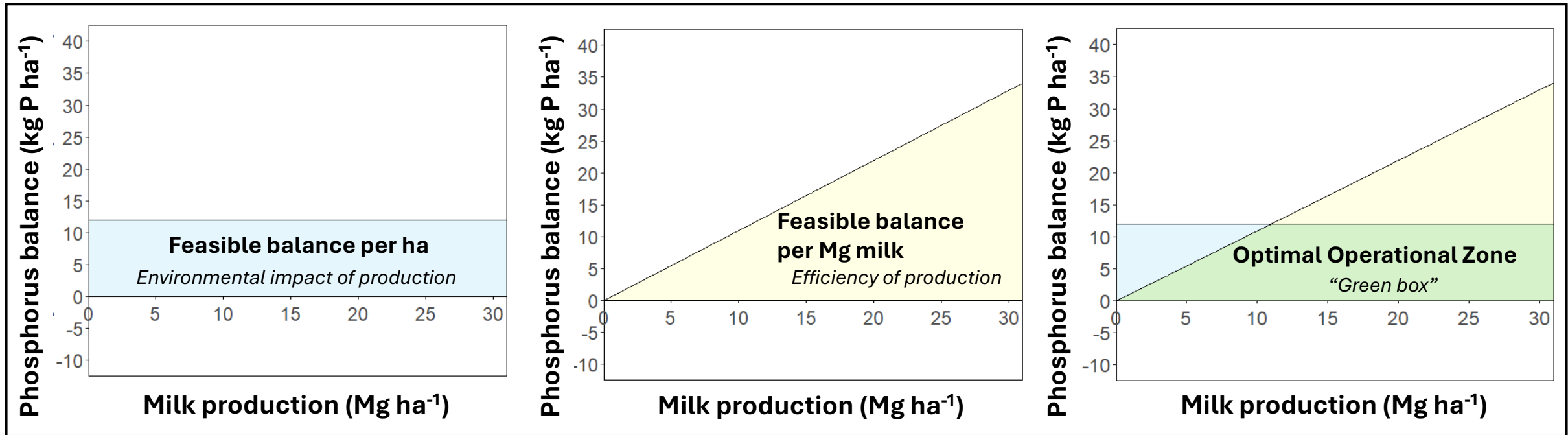
# Materials and methods

- Two tools
  - Whole-farm assessment
  - Comprehensive results from relatively easy to obtain data



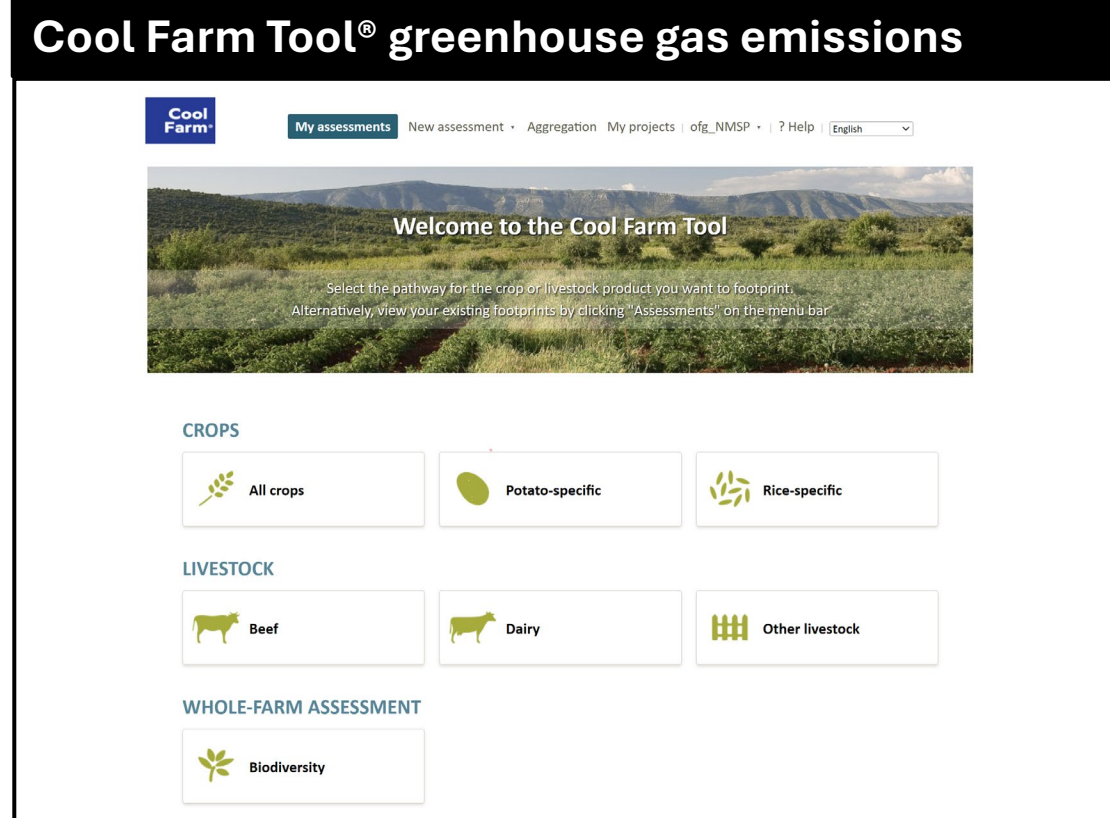
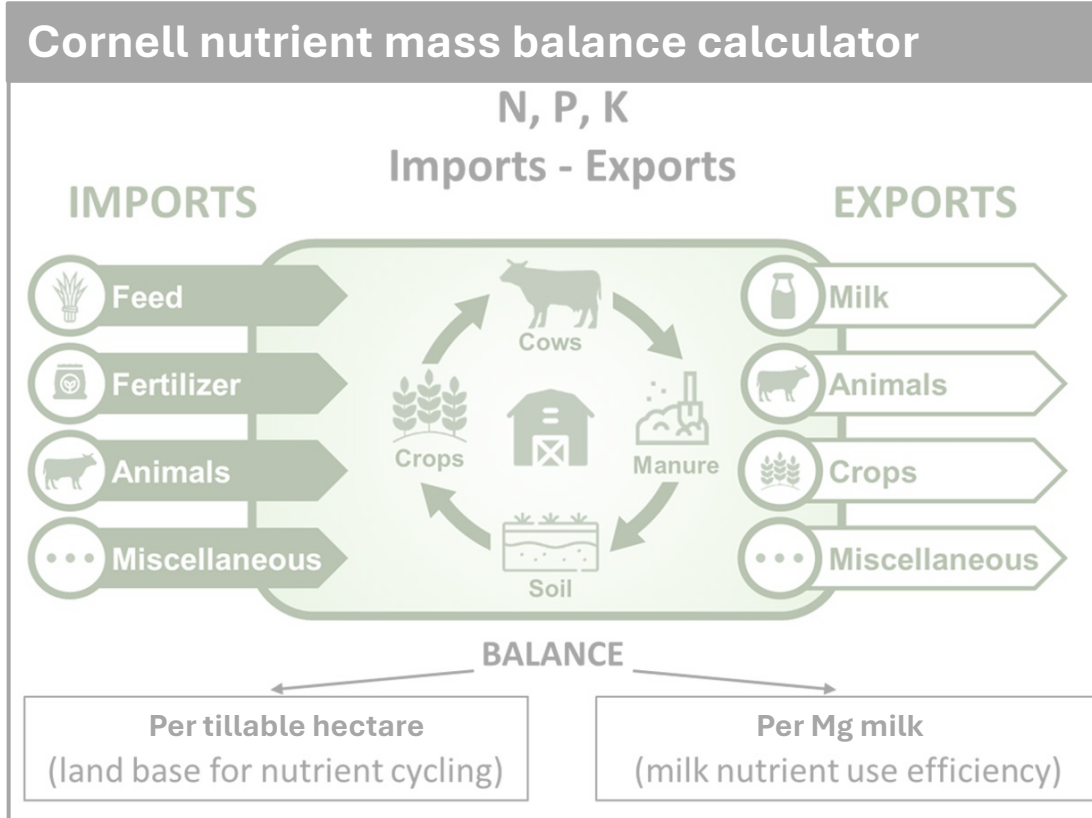
# Materials and methods

- Feasible balances
  - Farms can compare themselves to peers
  - Have something to strive for



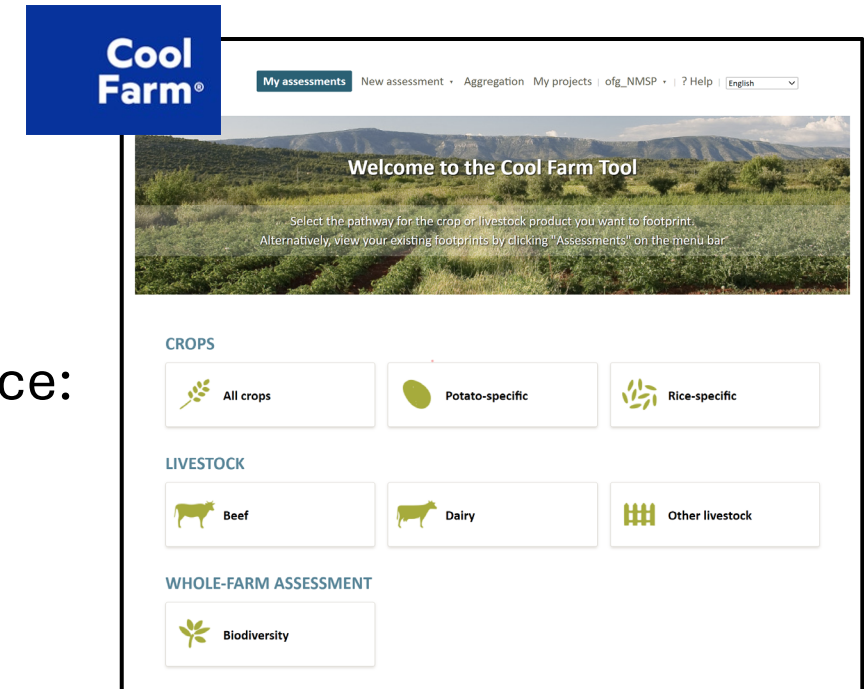
# Materials and methods

- Two tools
  - Whole-farm assessment
  - Comprehensive results from relatively easy to obtain data



# Materials and methods

- IPCC 2019 methodology, AR6 100-year GWPs
- Crop, animal and whole-farm emissions by GHG and source:
  - Feed production: fertilizer, soils, tillage, cover crops
  - Grazing management
  - Enteric emissions
  - Manure management
  - Fuel, energy use and transport
- Ability to track progress made
- Can identify potential for further improvement

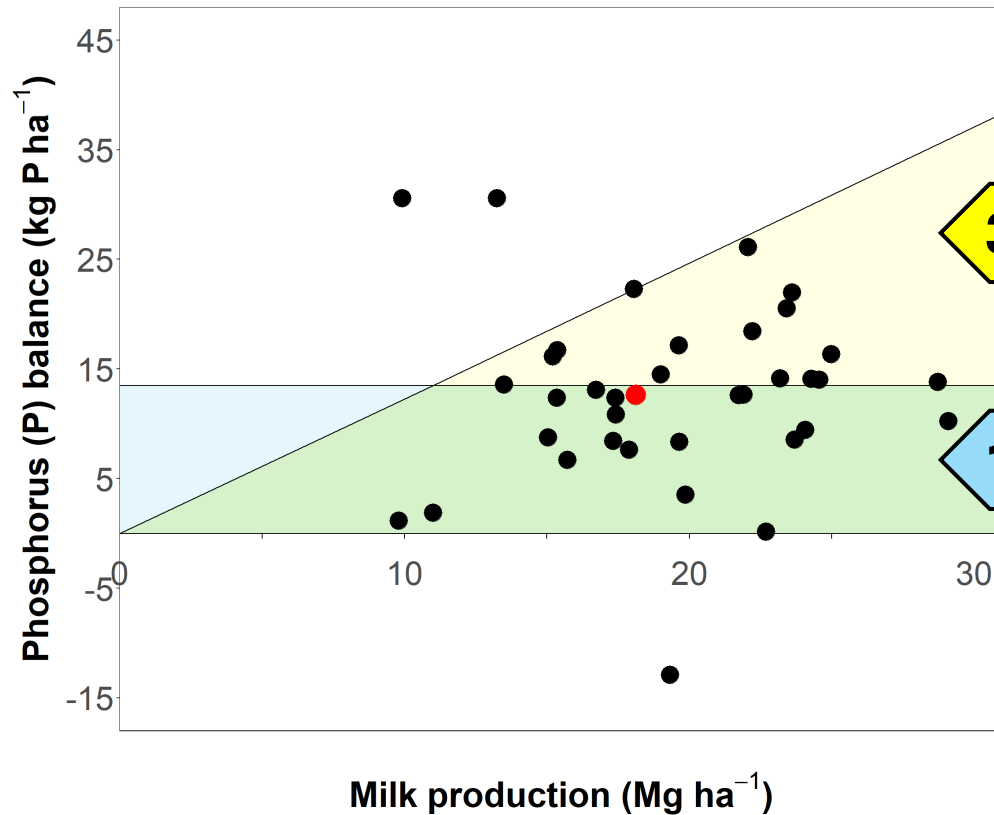


**Allows assessment of  
integrated crop-livestock  
systems**

**Continuous  
development**

# Results: Nutrient mass balances

## Phosphorus balance



**33 farms** meet the feasible balance per Mg milk

**19 farms** meet the feasible balance per hectare

**Average P balances:**

**13 kg P ha<sup>-1</sup>**

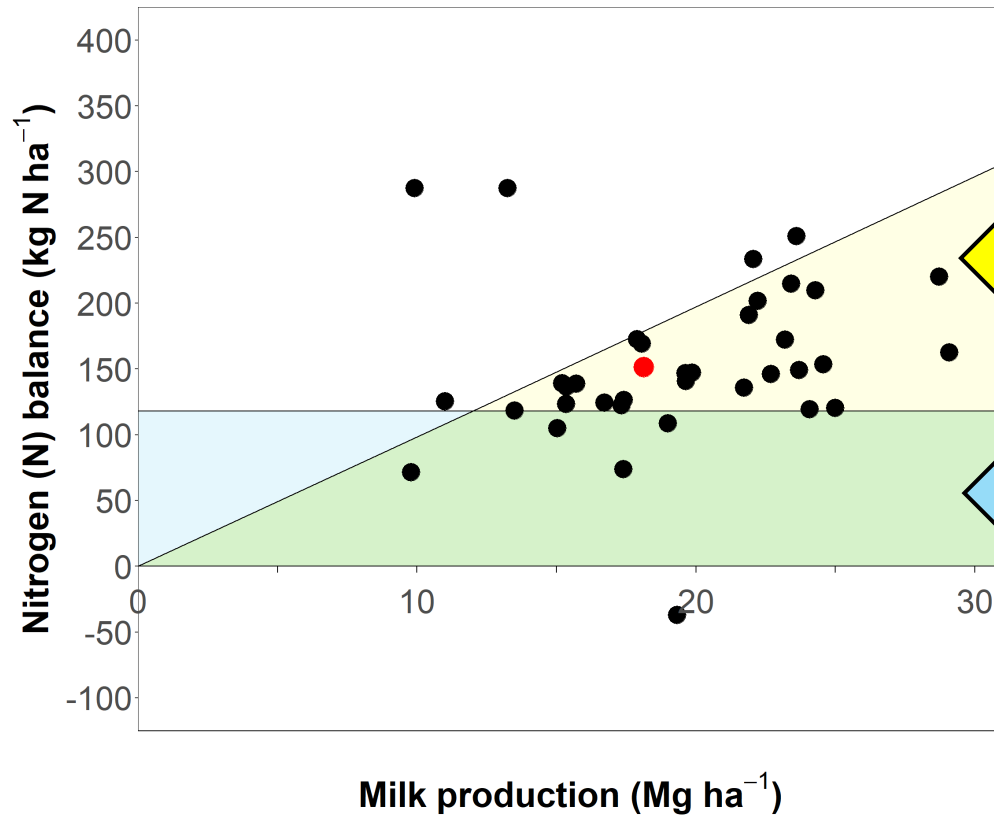
**0.6 kg P Mg milk<sup>-1</sup>**

**19 farms in the  
Green Box**



# Results: Nutrient mass balances

## Nitrogen balance



30 farms meet the feasible balance per Mg milk

4 farms meet the feasible balance per hectare

Average N balance:

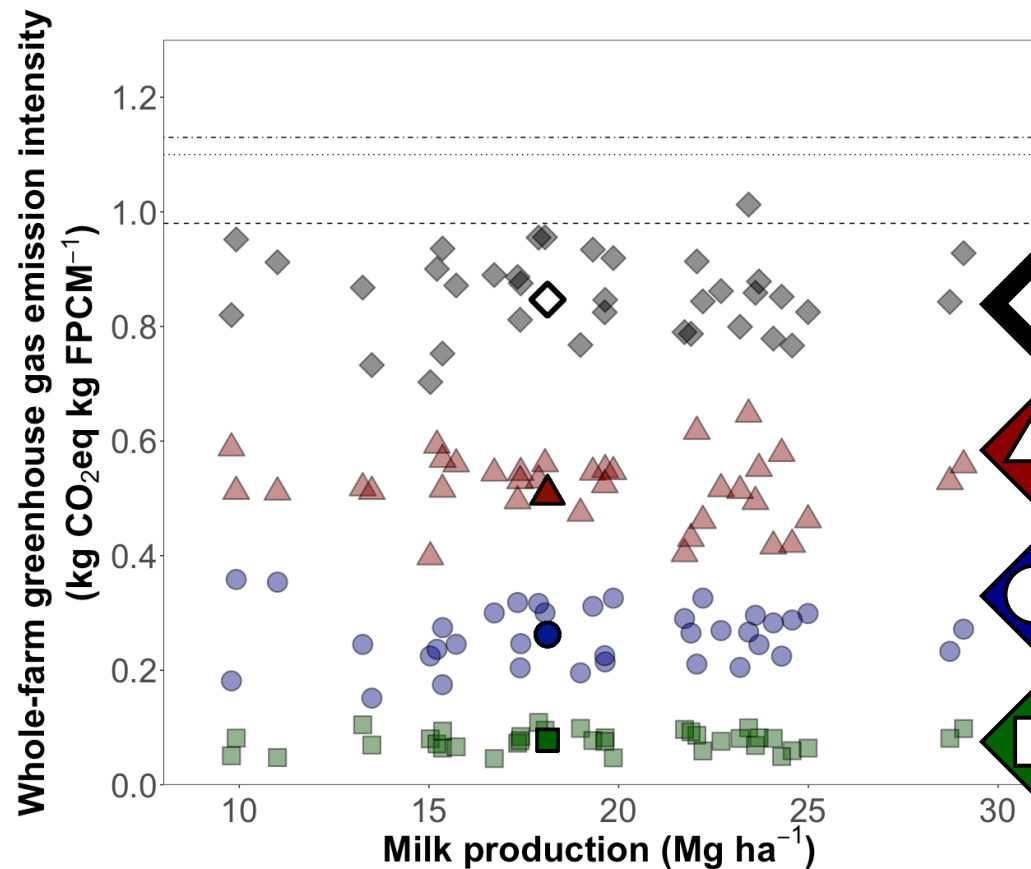
**153 kg N ha<sup>-1</sup>**

**7.7 kg N Mg milk<sup>-1</sup>**

4 farms in the  
Green Box

# Results: $\text{GHG}_{\text{ei}}$ breakdown by gas

## Greenhouse gas emissions by gas



Potential carbon removal estimate (sequestration):  
Average = **-0.02** kg CO<sub>2</sub>eq, range = -0.07- 0.00

1.13 kg CO<sub>2</sub>eq kg FPCM<sup>-1</sup> – North American average – FAO, 2022  
1.10 kg CO<sub>2</sub>eq kg FPCM<sup>-1</sup> – NY organic – Olivo et al., 2024  
0.98 kg CO<sub>2</sub>eq kg FPCM<sup>-1</sup> – Northeast USA – Rotz et al., 2021

Total emissions:

Average = **0.86** kg CO<sub>2</sub>eq kg FPCM<sup>-1</sup>, range = 0.70 – 1.01

Methane (CH<sub>4</sub>) emissions = **61%** of total emissions

Average = **0.52** kg CO<sub>2</sub>eq kg FPCM<sup>-1</sup>, range = 0.40 – 0.65

Carbon dioxide (CO<sub>2</sub>) emissions = **30%** of total emissions

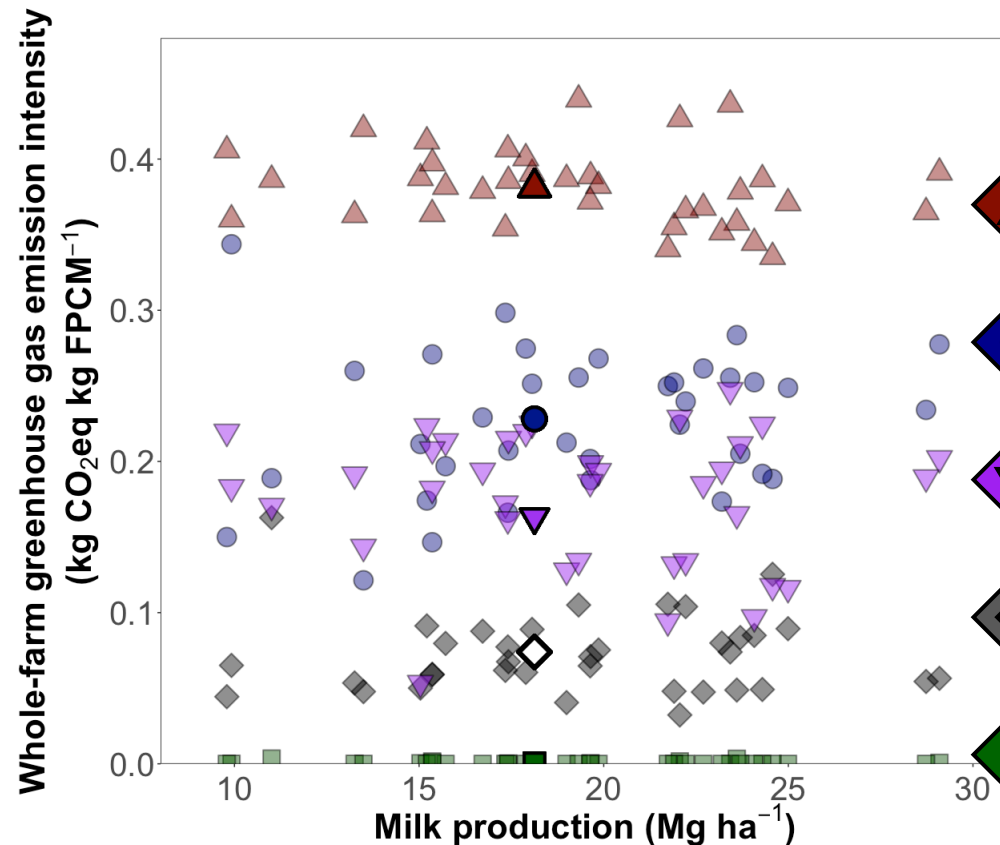
Average = **0.26** kg CO<sub>2</sub>eq kg FPCM<sup>-1</sup>, range = 0.15 – 0.36

Nitrous oxide (N<sub>2</sub>O) emissions = **9%** of total emissions

Average = **0.08** kg CO<sub>2</sub>eq kg FPCM<sup>-1</sup>, range = 0.05 – 0.11

# Results: GHG<sub>ei</sub> breakdown by source

## Greenhouse gas emissions by source



Potential carbon removal estimate (sequestration):  
Average = **-0.02** kg CO<sub>2</sub>eq, range = -0.07- 0.00

Enteric emissions = **45%** of total emissions

Average = **0.38** kg CO<sub>2</sub>eq kg FPCM<sup>-1</sup>, range = 0.34 – 0.44

Feed production emissions = **26%** of total emissions

Average = **0.23** kg CO<sub>2</sub>eq kg FPCM<sup>-1</sup>, range = 0.08 – 0.42

Manure management emissions = **20%** of total emissions

Average = **0.18** kg CO<sub>2</sub>eq kg FPCM<sup>-1</sup>, range = 0.05 – 0.25

Energy, fuel and transport emissions = **8%** of total emissions

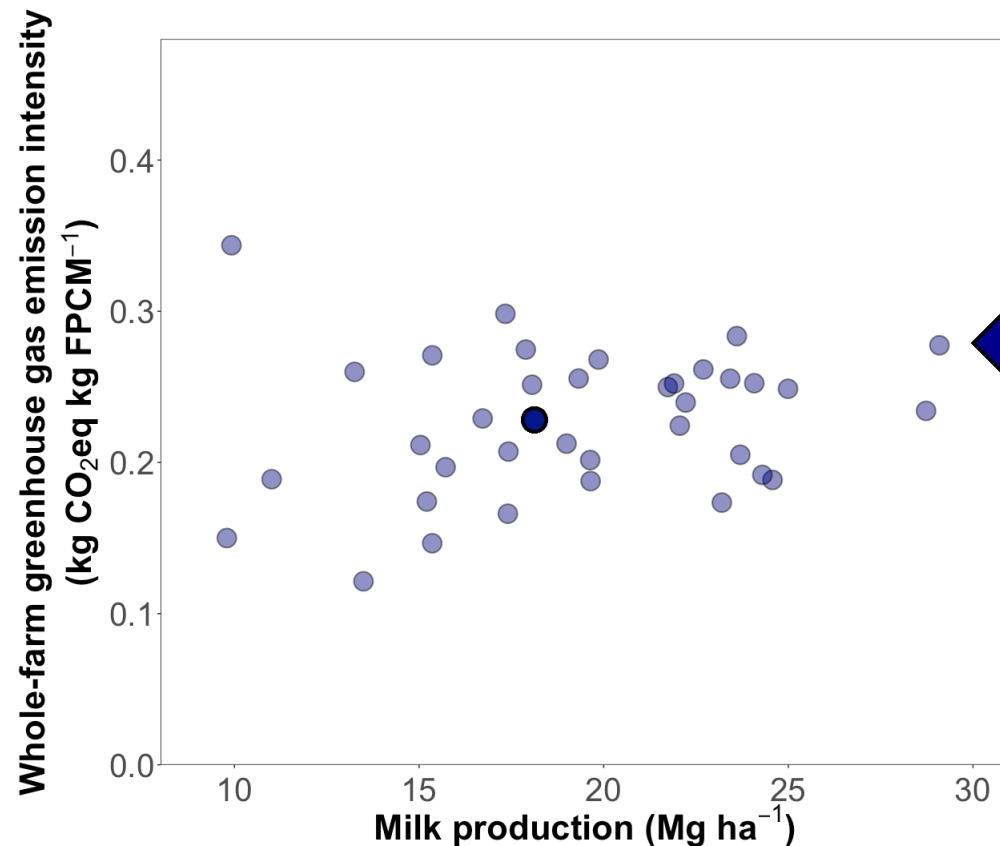
Average = **0.07** kg CO<sub>2</sub>eq kg FPCM<sup>-1</sup>, range = 0.03 – 0.16

Grazing emissions = **<0.01%** of total emissions

Average = **<0.01** kg CO<sub>2</sub>eq kg FPCM<sup>-1</sup>, range = 0.00 – <0.01

# Results: $\text{GHG}_{\text{ei}}$ of feed production

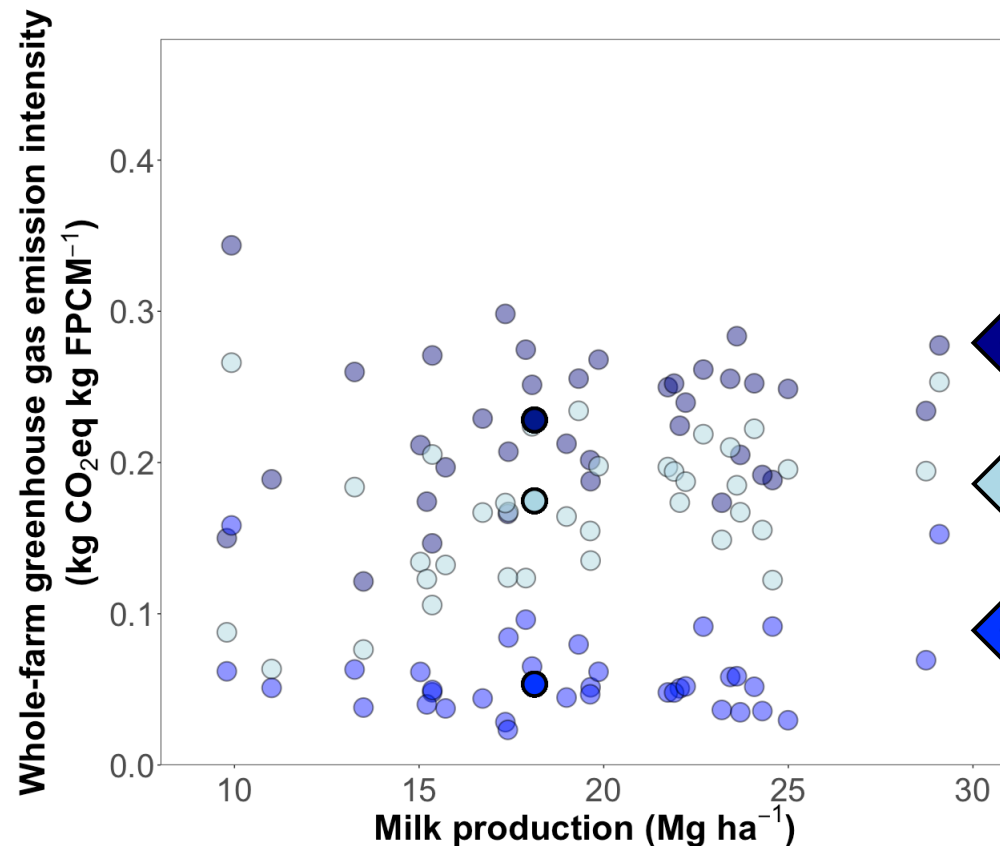
## Greenhouse gas emissions by source



Feed production emissions = **26%** of total emissions  
Average = **0.23** kg CO<sub>2</sub>eq kg FPCM<sup>-1</sup>, range = 0.08 – 0.42

# Results: Greenhouse gases

## Greenhouse gas emissions by source



**64%** of feed is homegrown, but accounts for **only 27%** of the feed production emissions

- High yields
- Low synthetic fertilizer use

Feed production emissions = **26%** of total emissions  
Average = **0.23** kg CO<sub>2</sub>eq kg FPCM<sup>-1</sup>, range = 0.08 – 0.42

Purchased feed production emissions = **73%** of feed emissions  
Average = **0.17** kg CO<sub>2</sub>eq kg FPCM<sup>-1</sup>, range = 0.06 – 0.27

Homegrown feed production emissions = **27%** of feed emissions  
Average = **0.06** kg CO<sub>2</sub>eq kg FPCM<sup>-1</sup>, range = 0.02 – 0.15



# Results: Summary

|                             | Phosphorus                                                                                                                     |                            | Nitrogen                                                                                                                                                             |                            | Carbon                                                                                                                                                                                  |                                             |
|-----------------------------|--------------------------------------------------------------------------------------------------------------------------------|----------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------|
|                             | kg P ha <sup>-1</sup>                                                                                                          | kg P Mg FPCM <sup>-1</sup> | kg N ha <sup>-1</sup>                                                                                                                                                | kg N Mg FPCM <sup>-1</sup> | Mg CO <sub>2</sub> eq ha <sup>-1</sup>                                                                                                                                                  | kg CO <sub>2</sub> eq Mg FPCM <sup>-1</sup> |
| Feasible range              | >0 and ≤13                                                                                                                     | >0 and ≤1.1                | >0 and ≤118                                                                                                                                                          | >0 and ≤8.8                |                                                                                                                                                                                         |                                             |
| Weighted mean (range)       | <b>13</b> (-13 - 31)                                                                                                           | <b>0.6</b> (-0.7 – 1.3)    | <b>153</b> (-37 - 287)                                                                                                                                               | <b>7.7</b> (-1.9 – 12.3)   | <b>15.3</b> (8.0 – 27.0)                                                                                                                                                                | <b>0.86</b> (0.70 – 1.01)                   |
| No. farms in feasible range | 19 / 36                                                                                                                        | 33 / 36                    | 4 / 36                                                                                                                                                               | 30 / 36                    | -                                                                                                                                                                                       | -                                           |
| No. farms in Green Box      | 19 / 36                                                                                                                        |                            | 4 / 36                                                                                                                                                               |                            | -                                                                                                                                                                                       |                                             |
| <b>Key drivers</b>          | Feed P imports $R^2=0.45$ , $P<0.001$<br>Manure exports $R^2=0.46$ , $P=0.001$<br><b>Animal density</b> $R^2=0.22$ , $P=0.004$ |                            | Feed N imports $R^2=0.60$ , $P<0.001$<br><b>Animal density</b> $R^2=0.36$ , $P<0.001$<br>%CP of feed $R^2=0.24$ , $P=0.003$<br>Manure exports $R^2=0.22$ , $P=0.043$ |                            | Manure system $R^2=0.35$ , $P<0.001$<br>Feed consumption intensity $R^2=0.17$ , $P=0.012$<br><b>Animal density</b> $R^2=0.13$ , $P=0.028$<br>Heifer to cow ratio $R^2=0.11$ , $P=0.047$ |                                             |

**!** Farms with **high nitrogen balances** tend to have higher phosphorus balances and GHG emissions

# Conclusions

- Large (>300 mature cows) dairy farms representing 12% of NY milk production in 2022
- Good management of **phosphorus**
- Efficient use of **nitrogen**, but opportunities to reduce balances per hectare
- GHG emission intensity is **below** published averages for the region
  - No small farms included
  - Different model used for evaluation
  - Actual farm data vs. representative farm inputs
- **Win-win opportunities** that are actionable today:
  - Reduce animal density and heifer to cow ratio
  - Capitalize on high quality homegrown feeds to reduce feed imports

# Future work

- Mitigation opportunities – what has already been achieved?
- What is the optimum animal density?
  - Heifer to cow ratios
  - Replacement rates
- How can we maximize homegrown feed production?
  - Capitalize on NY's integrated crop livestock system
  - Look at rotations and double cropping opportunities
  - Building relationships with cash crop neighbors for manure exports
- Consider impacts on total emissions, not just emission intensity
  - Particularly if milk demand/cow numbers increases 20% as predicted
- How do these farms compare to smaller farms in NY?
- How do these farms compare to large farms in other regions?

Continue to work **directly** with farmers to understand their needs and grow voluntary participation

How can we help the farmers to achieve **their** goals, alongside industry goals?

# Thank you!

This work is not possible without the invaluable data and feedback provided by New York dairy farms and the support of their nutrient management planners, nutritionists and advisors.

## Contact info:

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