

EAAP 2024 Naomi Duijvesteijn (Global Sustainability Director & R&D Director Traditional Poultry) 'The role of the private (breeding) sector in sustainable transformation: an example of small scale poultry production in Africa'





# Who, what and how? Understanding the market & challenge



Malnutrition: 282 million people in Africa (~20% op the population) are undernourished

Poverty: 462 million live in extreme poverty

Climate change: 95% of the farmers rely on rainfed agriculture for food & income



FAO. "Africa - Regional Overview of Food Security and Nutrition" 2023. Economist Impact. "Breaking the Cycle of Chronic Malnutrition in SSA." 2023. The World Bank. "The World Bank in Africa" 2023. Stockholm International Water Institute (SIWI). "Unlocking the Potential of Rainfed Agriculture." 2018.



# The challenge

- Reaching rural households
- Far away, dispersed, small transaction volume

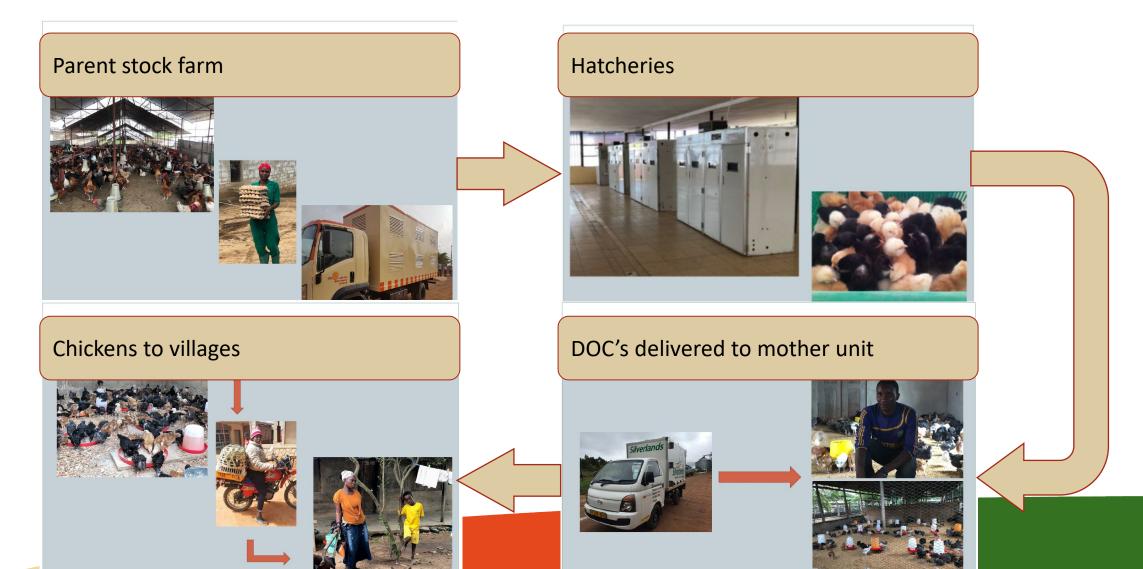
#### And who are we?



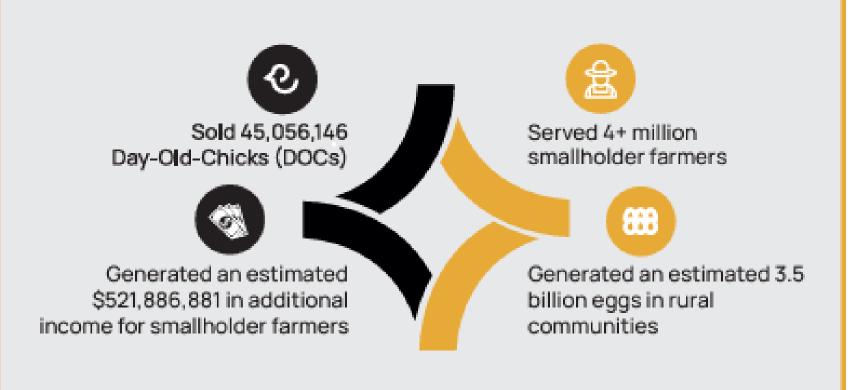
Global operations in 25 countries Russia 🌘 🧺 WITH HIGH QUALITY ANIMAL C Indonesia 🔾

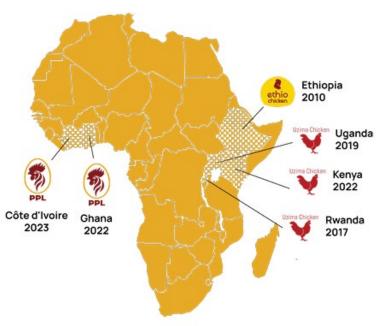
Swine Salmonids Shrimp Shrimp Traditional Poultry

#### **APMI** → **African Poultry Multiplication Initiative**



# Hatch Africa





#### **SAPPSA**

Sustainable access to poultry parent stock in Africa

started in 2018, 5y project



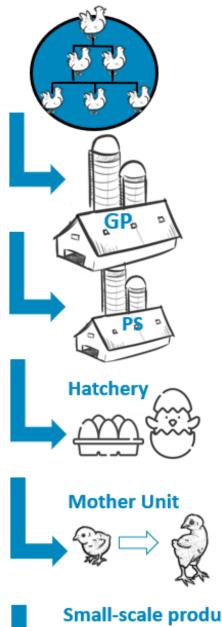




### Why a breeding company?

- Small improvement in the top --> huge impact at the end of the value chain
  - Tech driven
  - Long term vision needed

- Distribution / logistics experts
- Technical experts



1 hen +2% genetic progress (FCR, eggs, growth)

100 hens +2% genetic progress

10,000 hens +1.5% more Eggs

2,2 million eggs +1.2% more DOCs

2.1 million chicks Lower DOC cost, efficient growth

Small-scale producer



1 million hens: 150 million table eggs +

3 million eggs genetic progress

1 million roosters: 4 ton extra body mass



#### **Growing across Africa** 2021

- Ethiopia
- Burkina Faso
- Tanzania
- Uganda
- Rwanda
- Senegal
- Zimbabwe
- Zambia
- Nigeria

#### In 2022:

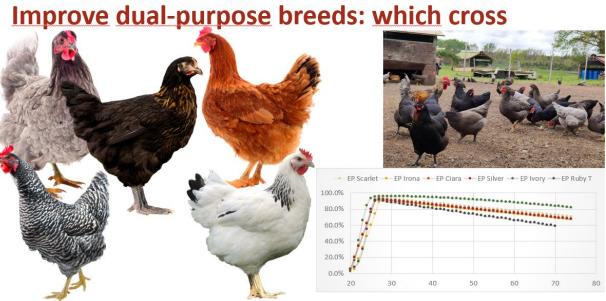
- Ghana (√)
- Cameroon
- Cote d'Ivoire
- Sudan
- Gambia
- Togo
- Namibia (√)

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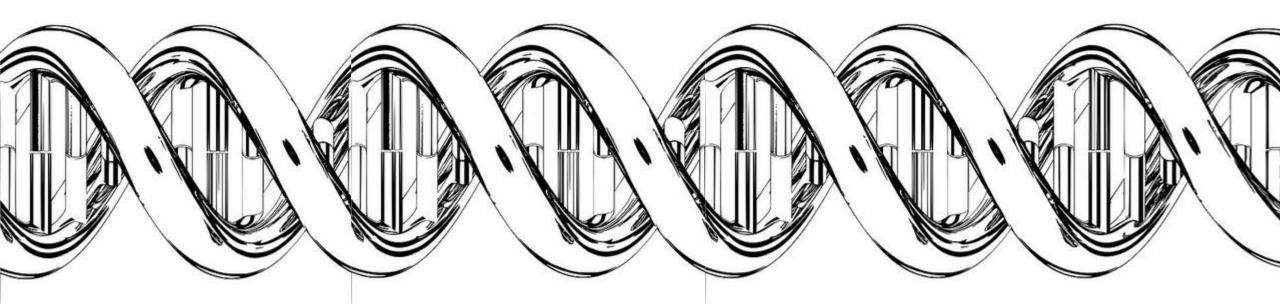








## **Genetics intermezzo**

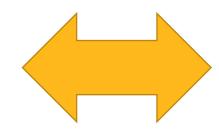




#### Technique: recurrent testing

here vs. here

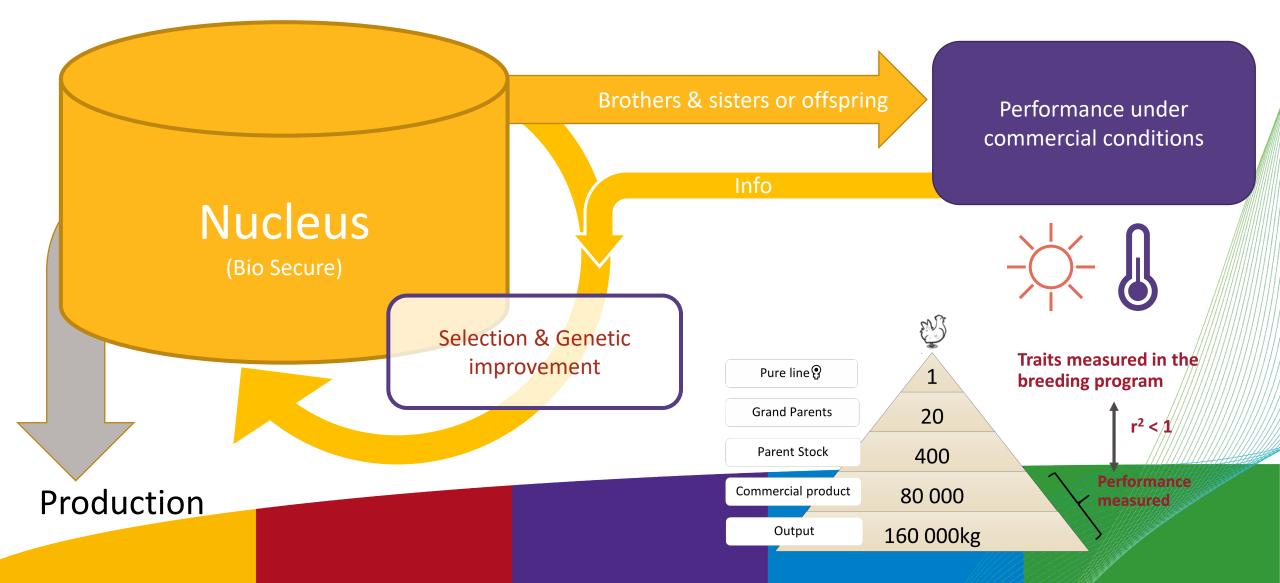






Most likely performance is not the same → recurrent test 70% of our sales is for tropical climates

## **Breeding program structure**



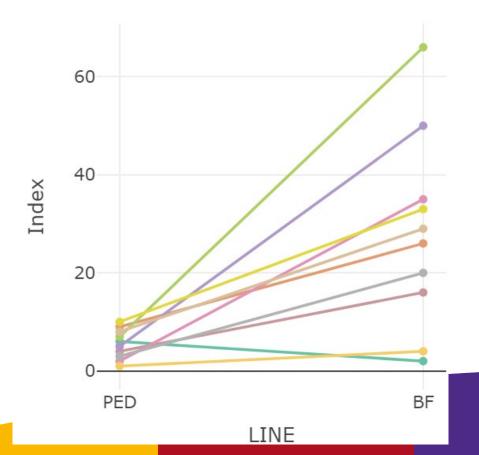
#### Send offspring to a challenging environment



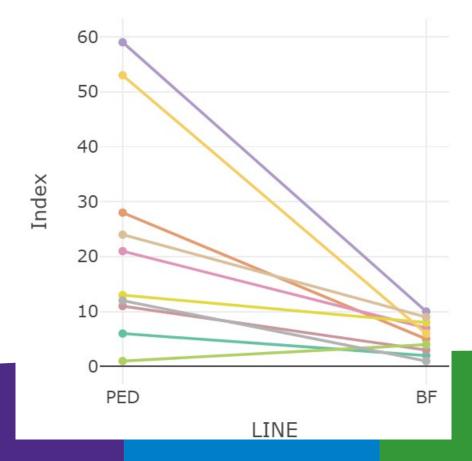
Measure them and include in the breeding program

## Selecting the sires

Select the best sires from the pure-line breeding program



Select the best sires from BF for breeding program





**Example from Burkina Faso: Coq du Faso** 





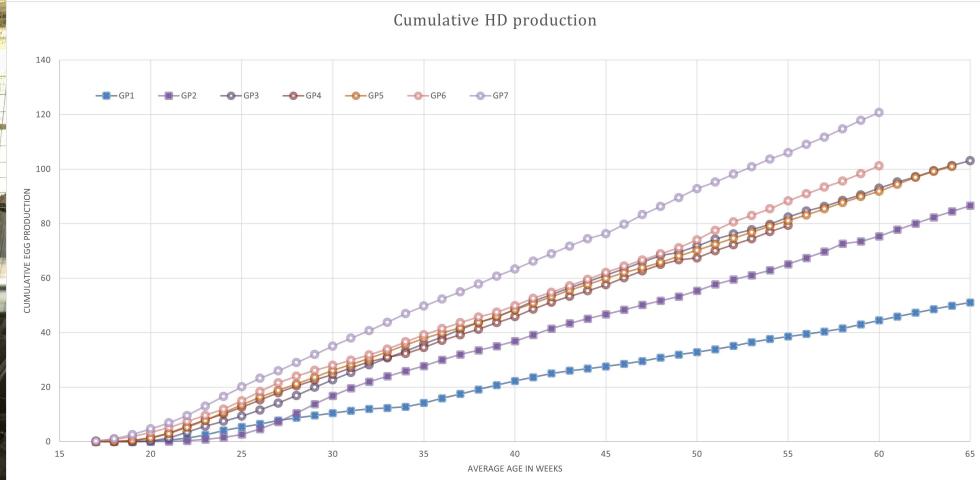
Local breeding program of locally sourced village poultry in 2016, since then in a full pedigree program in Boussé.

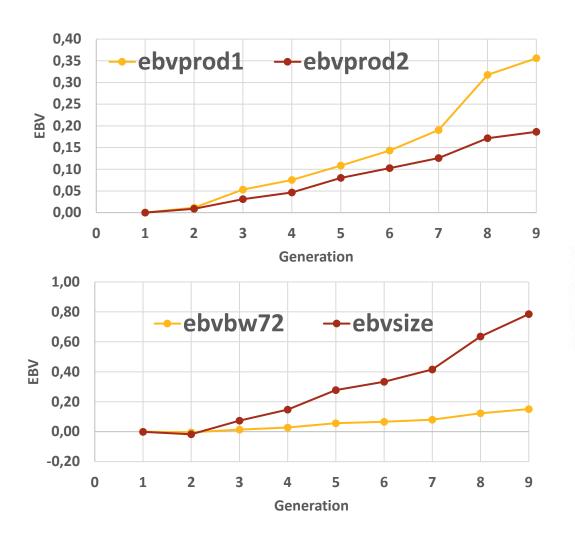






# Local, small and effective breeding program





#### Consistency is key!

Improvements in CdF and PdF growth since 2017



# Delivering high quality & adapted poultry genetics to rural African areas -> It works!

- Understanding the value chain
- Breeds needs to be accepted (feather colour, taste, size, it all matters), local breeds or exotic breeds
- Good professional partner for implementation (vaccination & management)
- Consistency in planning & production
- Longer term horizon, investments are needed
- Everybody needs to be able to make money

#### If it works: impact is huge!

**Reduce malnutrition** by increasing the supply of eggs and chickens in rural communities. One egg per day can reduce the rate of stunting by 47%.

**Improve incomes** by boosting the productivity. Improved dual-purpose chickens lay 3x as many eggs as local breeds and reach marketable weight in 1/3 of the time.

**Increase climate resilience** by enabling farmers to diversify their incomes and food supply from rainfed agriculture.



# Do you want to contribute to a sustainable breeding program?

#### **JOIN US!**

Hendrix Genetics is recruiting a Geneticist



#### **JOIN US!**

Hendrix Genetics is recruiting a Geneticist with a focus on Insect Genetics

